

THE CASEMENT

Official Publication of the
Associated Collectors of
Encased. (ACE)

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**THE CASEMENT
JOURNAL/NEWSLETTER
OFFICIAL PUBLICATION OF THE ASSOCIATED COLLECTORS OF
ENCASED (ACE)**

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The ACE Journal/Newsletter is the Official publication of the Associated Collectors of Encased, an educational and non-profit organization devoted to identifying and expanding the exonomia area of encased coin collecting.

All club members receive the ACE Journal/Newsletter called The Casement without cost beyond the \$7.00 dues of which \$6.50 is set aside to cover the subscription. The remaining \$.50 goes toward miscellaneous expenses such as advertising for membership, printing applications, postage cost for correspondence and so fourth. Entire contents copyright 1997 by ACE. Reproductions in whole or in part without specific written permission prohibited.

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**Volume 3 Number 1
Issue 7, February, 1997**

Editor/Publisher:

Jerry Binsfeld

P.O. Box 191

Pleasant Prairie, Wisconsin 53158

Board of Governors: John Wilson P.O. Box 27185

Milwaukee, WI 53227-4528, Roger Winkelhake 4420 S. 46th St. Lincoln, NE 68516, Joel Reznick 4500 Sears Tower, Chicago, IL 60606

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Editor's Message

Welcome to Issue 7. It contains the usual, plus a nice piece by Bryan Ryker (ACE #82) on Fankhauser encased which was in a recent ANA Numismatist. If your not a member of the ANA here is your chance to read Bryan's article. He did an exceptional piece of research which indeed gives the reader information on the penny man from Fort Wayne, Indiana and the many encased that Fankhauser had produced.

Also known Chevy pieces by state again is listed. This is a contribution from Jim Hemphill (ACE #3) and Joel Reznick (ACE #29). ACE members can read something about Joel in member profile. He was kind enough to answer some of my questions at the recent November Collectible show. Joel is the one that actually identified and discovered that a program of encased Chevy pieces existed in 1948, a fact that even Auto advertising people didn't know about. It seems that there was no records saved thus nothing was passed along to inform current personnel.

Featured on the cover of this issue is one of the known St. Louis Fair encasements. All the encasements from the fair are shared in this issue. These were taken from Kurt Krueger's book, Meet Me in ST. Louis. Are there any others not listed? Perhaps an ACE member would like to enlighten us.

Our membership drive at the November Collectible Show resulted in a few new members. Currently our membership stands at 102 with four new members joining since issue six came out. Also, everyone whose membership expired with issue 6 opted for another year.

And finally, the club auction in issue 6 was a success. There were 98 lots offered from 4 consignors which attracted 15 bidders who submitted 150 bids. Four lots did not receive a bid. Two lots were reduced according to auction rules and one lot had a tie bid which went to the earliest post marked bid. The bidder success rate was 63%. Gross sales were \$251.38. Lots 4, 28, 29, 38, 41, 54, 60, 70, 91, 95 and 97 all received 4 or more bids. Check out the auction in this issue, remember there is no buyer's fee. You must pay postage and insurance on winning lots. And, there is no consignor's fees and minimum bids are permitted. Hope you enjoy issue 7 and feel free to contribute an article or a paragraph in an upcoming issue.

Jerry Binsfeld

Membership

New members, number, name, address and collecting interest if known will appear in the ACE Journal/Newsletter. ACE members are requested to contact the editor regarding any change in name, address, or any other business. Membership is \$7.00 a year and commences upon paying dues and runs for 12 months from the time the dues is paid. The number behind the ACE number is when membership expires which coincides with the Journal/Newsletter number.

#102 (11) Paul Cunningham Box 1 Tecumseh, Mich. 49286 Exonumia Dealer

#103 (11) Dick Grinolds Box 18002 Minneapolis, MN 55418 Exonumia Dealer

#104 (11) Stephen L. Tanenbaum P.O. Box 290116 Homecrest Station Brooklyn, NY 11229-0116

New England States(ME,VT,RI,MA,CT), MidAtlantic States (NY,NJ,DE,DC)

#105 (11) Ed Bishop 2016 E. 19th Fremont, NE 68025 Chevrolet, automobile and motorcycle related

Renewals

#32 (10) Robert Mitchell

#34 (10) Michael Macuga

#35 (10) Rolla Ross

#37 (10) Ed Herman

#39 (10) Michael Keyes

#41 (10) Chuck Irwin

#42 (10) Bill Waken

#43 (10) Cliff Misler

#46 (10) Joseph A. Mulach

#50 (11) Phil Bressett

#51 (11) Jim Zervas

#63 (11) Robert Lubetkin

3.

Membership Goal

1996-97.. At least one member from each state, presently members come from 33 states and Puerto Rico.
ACE members and number from each state:

AL (1)	ID (1)	MD (4)	OK (1)	WI (5)
AZ (1)	IL (4)	MN (6)	OR (2)	Puerto Rico (2)
CA (3)	IN (4)	MO (3)	PA (9)	
CO (3)	KS (3)	NE (5)	SD (1)	N=102
CT (2)	KY (1)	NH (1)	TN (1)	
FL (9)	LA (1)	NJ (3)	TX (3)	
HI (1)	MA(3)	NY (4)	VA(3)	
IA (2)	MI (6)	OH (2)	WV (2)	

MAVERICKS

Mavericks identified

Maverick attribution to date: 96 out of 184

#	Description	Location	Attributed by:
NA-1 (53)	Nat'l Lead Company-Babit	Buffalo, NY and/or Chicago, Ill also Denver, CO	Lawniczak/ Reznick Zervas
AS-1 (114)	Askins Clothes	correction-spelling: Montoursville	issue 6
GI-2 (119)	Gilbert Bros. Chev	Oakhill, WV	Reznick
CL-2 (156)	Oak Hill Hardware	Mc Adoo, PA	Aqua
MC-3 (160)	Mc Adoo Chev. Co.	Edgewater, CO	Zervas
BO-3 (163)	Jack Bolton Marine	Flint, MI	Reznick
CI-6 (170)	Citizens/Banks/1871/1951	Chicago, IL	Reznick
CO-6 (171)	Cong-Bnai-Jehoshua	Phil, PA and/or	
CR-2 (172)	Crawford Jewelers/2648 Germantown Ave	Memphis, TN	Aqua/Reznick
DI-2 (173)	Dicalite/Silver/Anniv.	Los Angeles, CA	Reznick
FJ-3 (176)	Fifth Third Union Trust..	Cincinnati, OH	Reznick
GO-2 (178)	Union....Goldberg's...4th & Market	Louisville, KY	Reznick
GA-2 (179)	Israel Garrison/F.E.F./...	Ft. Wayne, IN	Ward/Reznick/Reiter
LE-3 (181)	Lucky Lewyt Penny/Lewyt Vacuum.....	Salem, MA	Reznick
LI-4 (182)	I Have Been To MY/Eye doctor.....	Ft. Wayne, IN	Reznick
LI-5 (183)	Lima Loan Company/.....	Lima, Ohio	Reznick
LI-6 (184)	The Linquist Cracker Co	Denver, CO	Zervas/Reznick

New Maverick Listing

Members are encouraged to send encased mavericks to the editor but not more than 50 at a time. Please do not send encased that have a slim chance of being attributed. General business chains, banks, with generic headings, etc. However, business chains can be sent where there is a chance of a home office, in a case like this the State and city of the home office could be considered the place for attribution.

When sending your list of mavericks send a description and include all information on both sides, as well as the composition of the encased, size, shape, coin denomination and date of coin. If you don't care to send the list you may send the encasements. Package securely and include a check or stamps to cover return postage and insurance indicating the value you desire.

Keep in mind that members may want to contact the owner of a particular piece. So if you want your name and address to appear or to be shared if any inquiry should occur indicate that as well. Several ACE

members have inquired about wanting to buy, sometimes owner is unknown or I didn't keep a record of ownership or the piece is not for sale so a no reply indicates one of the above.

Mavericks are numbered and grouped with the first two letters of the surname or major topic. Each letter group will have its own set of numbers and each piece will also be numbered according to the order received. Also, the issue number has been added for easier future reference.

A maverick has no indication of town and/or state on the encasement and in some cases even lacks the name of the issuing business or subject.

#	Description	date/denomination/ make-up/shape	size
LA-3 (185)7	Lambskin Lodge A.F. & A.M./1872 No. 460 1947/Seventy Fifth/Anniversary//pic. of an eye, pillars, mallet, masonic emblem....	1947/cent/Al/RD/35mm	
LA-4 (186)7	Launderers-White Line-Day Cleaners/Save 20 %/Cash Carry//KMANGB/IB/GL	1954-D/cent/Al/HS/HAM	
LE-3 (187)7	You can match me/But you can't match Lee Way/Sooner/Service/R.W. Lee..Brown leather pouch with gold letters, coin placed within	Rd/HS incused,leather/46mm	
LU-3 (188)7	Lucky Penny Club/The Nation's WLW Station //KM&NBB Penny-Dean-Andy	1946/cent/Al/RD/32mm	
LU-4 (189)7	Buy Lucky Boy Bread/Never Go Hungary/ Your/Power Food//KMANGB/IB/GL	1946/cent/AL/HS	
ME-4 (190)7	Mel's 9.99 Clothes/569 Main St. Opp. Flint & Kent's/1045 Broadway Cor. Clark/Suits top coats - overcoats//KMANGB,	1936/cent/Al/RD/35mm	
MI-4 (191)7	J.H.Mineah/Lumber & Coal//KMAAHM	? cent replaced/Al/Rd/35mm,Var.2 cent off center	
MI-5(192)7	Dance with Bowling K. of C./Lincoln's Birthday/Midway Garden/Feb. 12, 1926// KMA YW/H/GL,	1925/cent/Al/Rd	
MI-6 (193)7	Compliments.Of/Mirro Joe/Lppp/IB/GL	1944/cent/Al/RD/35mm	
MM-1 (194)7	The M & M Collateral Loan Co./For More Money//See Local Agent//LP/I/I/PP	1910/cent/Al/Rd/38mm	
MO-3 (195)7	Monroe Bank & Trust/Monroe's Largest/& Most Convenient Bank//Who Says We Never give/free/ samples	1970-D/cent/Al/Rd/35mm	
NE-2 (196)7	If Found return to/Nettie's Flower Garden/Gr 9600 /3801 s. Grand//KMANGB/IB/GL	1947/cent/Al/HS/HAM	
NE-3 (197)7	Newcomerstown Sesquicentennial/1814 1964// KMAHGL/IB/GL	1901/cent/Al/HS/HAM	
NO-3 (198)7	Northwest Reporter/Hi 5-8464/Police P.O. 5-2323 Fire FI-7-2323//KMANGB/IB/GL	1959-D/cent/Al/HS	
NO-4 (199)7	Noble County Farm Bureau Credit Union//KM/ AYW/H/GL,	1951-D/cent/Al/RD/35mm	
NO-5 (200)7	Northwest Buick Co./3801 Lawrence Ave./ Keystone 9-7400//KMANGB	1948/cent/Al/RD/35mm	
OM-1 (201)7	Edward O'Malley Valve Co./Faucet Repair Sets// KM/AYW/H/GL	1945/cent/Al/Rd/35mm	
PA-3 (202)7	Park Circle Motor Co./Economical Chevrolet/ Sales-Service-Parts/Call Mohawk 4-8200// KMANGB/IB/GL	1956-D/cent/Al/HS	
PE-2 (203)7	Peters Shoes/All Leather/For Every Member Of the Family/Sold under a money back Guarantee// KMANGB/IB/GL	1936/cent/AL/HS	

#	Description	date/denomination/make-up/shape/size
RA-1 (204)7	Rainbow Shops/Fine Fashion For Smart Women/ Stores Conveniently Located//KMAYW/H/GL	1951-D/cent/Al/RD
RE-3 (205)7	Roger Reynolds/231-6370/Town North Porsche/ Audi//KMANGB	1976-D/cent/Al/Rd/35mm
RI-3 (206)7	Ridgewood Savings Bank/25 years of Community Service/Two Convenient Offices/1921-1946// KMANGB	1946/cent/Al/Rd
RO-5 (207)7	A buck For Luck/Arther Roloff, silver on black paper/green-4-leaf,gold wishbone and HS in clear plastic	1888/Morgan Dollar/Plastic/HS/38mm
SE-2 (208)7	For the/Unusual/Security Adv./MO. 4-3215// KMANGB/IB/GL, clear green plastic with silver letters	1903/c cent/Plastic/HS/35x37mm/HAM
SK-1 (209)7	Skyride/Shoes For Boys/The Favorite/Shoe For/ The American Boy//KMANGB/IB/GL	1949/5 phennig/AL/HS
ST-4 (210)7	Standard Computing/Scale Div./U.S. Slicing Machine Co., Inc.	?
ST-5 (211)7	Stotts-Friedman/New Phone/Baldwin 4-8373// KMANGB	1957-D/cent/Al/Rd/32mm
SU-2 (212)7	Good Luck Good Health/Sunsweet Prunes//Don't Be A Penny Pincher	1940/cent/Al/Rd/32mm
TE-2 (213)7	Save with your TEK-NI-KAL Credit Union// KMANGB/IB/GL	1960-D/cent/Al/HS/HAM
VE-1 (214)7	Vera/Your Hair Dresser/1501 Walnut St./LO-7-0430// KMANGB/IB/GL	1946/cent/Al/HS
WA-4 (215)7	Wahpeton National Bank/The Friendly Bank/On the Corner//KM/AYW/H/GL	1958-D/cent/Al/RD/35mm
WA-5 (216)7	Wardrobe-Phone-Cleaners//Good/Phone/Luck	1937/cent/Al/Rd/35mm
WA-6 (217)7	Wm. Wayne/Furniture/Victrolas-Edison//KMANGB/IBGL	1923/cent/Al/Rd/32mm
WO-3 (218)7	Wolfson's/312 Lincoln Ave/Good Clothes on Credit// KMANGB	1935/cent/Al/Rd/35mm
YO-2 (219)7	Good Luck/Youngstown Kitchens By Mullins//Good Luck/is/75%/The/right/Attitude-Var.2-cent off center	1948-D/cent/Brass/Rd/38mm
DI-3 (220)7	Dickinson Trust Company/3% on Savings//KMANGB	1916/cent/Al/Rd
CE-2 (221)7	Central Bank/ 10th Anniversary/ 1946-1956/KMANGB	1956-D/ cent/AL/Rd
CH-1 (222)7	First Federal Savings & Loan Ass'n of Chester/23 east 5th St./Chester 2-8856//KMANGB	1953-D/cent/Al/Rd
VI-1 (223)7	State Bank of Viroqua//KMANGB	1964/cent/Al/Rd
BE-2 (224)7	Bellefontaine National Bank/Capital Surplus 120,000// KMANGB	1909/cent/Al/Rd
BE-3 (225)7	The Bellevue Savings Bank Co./Surplus 37,500//KMANGB	1909/cent/Al/RD
CL-3 (226)7	First National Bank of Clearwater/Installment loan Dept.// KMANGB	1948/cent/Al/Rd
NA-2 (227)7	"Bank with Security" National Bank/312 North 8th St/ Open Daily 9am-5pm//KMANGB	1929/cent/Al/RD
NO-6 (228)7	North York State Bank/Safety,Courtesy,Service//KMANGB	1920/cent/Al/RD
RO-6 (229)7	Roosevelt Savings Bank/Serving Savers/50 years/1895- 1945//KMANGB	1945/cent/Al/RD
SE-3 (230)	Security National Bank/312 North 8th Street "member FDIC"//KMANGB	1936/cent/Al/RD
ST-6 (231)	Stephenson Nat'l Bank/1874-1949/75th Anniv//KMANGB	1949-S/cent/AL/RD/35mm
SY-1 (232)	The Sylvania Savings Bank Co/Who....//KMANGB	1960-D/cent/AL/RD

Letters From Members

"Greetings from the snow bound east coast! I guess it took getting snowed in for me to make time to send my list of mavericks to you and update my want-ad. If you want to delete some of the banks - do so. I was hoping someone may know the town and identify it with a city/state. I don't know if another state other than FL. has a town called Clearwater."

Dave Myers (ACE #13)

"The Encasement is still great and getting better. Keep up the good work. How are you doing with your N.J. listing?"

Bob Mitchell (ACE #32)

"Great Publication-I hope this turns out to be a great organization.

Much needed info, the only previous info was mail bid sales and Alpert's book. Am still looking to buy previous issues from before I joined to catch up on everything."

G.J. Wean (ACE #85)

Auction related:

"Thanks, Jerry-

It's a beaut!" Joel Reznick (ACE #29)

"Thank you, Thank you

Made my day - check enclosed" My Best,
Ginnie Aldridge (ACE #65)

"Was so good visiting with you. Thanks for the nice group of encased cents. Please find a money order plus \$7.00 to renew my membership in A.C.E. I really enjoy The Casement and wished it came every month. Thanks again and keep up the good work."

Bill Waken (ACE #42)

Maverick related:

"Enclosed find check of \$7.00 payable to A.C.E. for 1 year renewal of membership. Its a good publication, keep it up.

Also, I have info on 3 mavericks:

#AS-1 (114) Askins Clothing Co., which was identified as from Phil., PA and Detroit, MI by Reznick and Aqua, also had a store in Denver, CO. at 1104-6 16th St. in the 1940's. I have the same encasement with 1948-D cent.

#BO-3 (163) Jack Bolton Marine is from Edgewater, Colo. in Jeffereson County. It's a suburb of Denver with Sheridan Blvd. as the county line, so its just across the street from Denver.

#LI-6 (184) The Lindquist Cracker Co. is from Denver, CO. I also have the one listed and a different style. A round one that says made in Colorado with a 1909 Lincoln cent. The plant was located at 3528 Walnut St., Denver, CO."

Thank you, James G. Zervas (ACE #51)

"The Casement is well done- Some maverick attributions.

#MC-3 (160) is probably McAdoo, PA. I can't find this business listed but there are no other McAdoos listed in my atlas. I'd be interested in obtaining this piece if its available.

#CR-2 (172) Crawford Jewelers is from Phil., PA."

Herman M. Aqua, D.D.S. (ACE #10)

"I would hope that by now you've gotten lots of attributions for maverick #GA-2(179): Israel Garrison/F.E.F./The Old Cheese Man. It is, of course, from Ft. Wayne, Indiana, according to TAMS Journal, Vol. 33, No. 5, October 1993, as well as TAMS Journal, Vol 35, No. 6 (2), December 1995. It was years before I learned that F.E.F. is the diesinker's mark, namely, F. Earl Fankhauser."

Sincerely yours,
Melvin Reiter (ACE #70)

"Also from the Nov., 1996, issue of the Casement maverick GA-2 (179) Israel Garrison/F.E.F./The Old Cheese Man//KMANGB, 1952-D/cent/Al/Rd/32mm is from Ft. Wayne, Ind. I have an encased that reads: Israel Garrison/E-2578/Your Shoe man//KMANGB, 1957-D/cent/Al/Rd/32mm

Keep up your great work on the Casement. I know what a really hard job it is."

Sincerely,
Dale N. Ward (ACE #90)

"There is one problem that I hope you will address --the identification of maverick encased coins. I hope that you will insist on some type of proof--D&B, phone book listings, verified street address, etc.--because once a piece acquires an incorrect attribution it is next to impossible to correct it. There are token mavericks from Roseville, Minnesota incorrectly listed as being from "Roselawn" Minnesota in the first maverick listings in the TAMS Journal back in the 1960's that are still being attributed to "Roselawn" to this day. The main reason I bring this up is because of the error on the cover of the February 1996 issue.

You list the Northwestern States Portland Cement Co. encased \$20 gold piece as being from Portland, (OR) and comment that the piece is "most likely the only one of its kind". The plant for this company was (is?) actually located on the northern edge of Mason City, Iowa, 25 miles south of Freeborn County, Minnesota where I was born and raised. The term portland cement refers to a type of hydraulic cement that resembled a limestone found near Portland, England. This area of the country is part of the original Northwest Territory, the first national territory of the U.S. gained in 1783 and given irrevocably to the U.S. in the Treaty of Ghent in 1814. The reference "Northwest" for this area from Ohio to Minnesota was in use long before the Pacific Northwest was reached by Lewis & Clark in 1805.

M.A. "Pete" Peterson (now deceased) was a long time coin dealer in Mason City who was also a good friend of mine. He related the following to me one day in his shop back in the 1970's and I have no reason to doubt his story then or now. The encased gold pieces (both \$10 and \$20 denominations were used) were given to officers and/or members of the Board of Directors after 10 or 20 years of service and were engraved with the recipients name. Over the years a significant number of these pieces found their way to Pete's coin store. Pete would buy the encasements, have the recipients name buffed off the gold encasement ring and sell the "blank" complete with the encased gold coin back to the company! The company would store the pieces until one was engraved to the next recipient. This was much less expensive for the company than having new ones made, even back in pre-gold boom times--in fact, the company would probably have discontinued the practice much earlier if not for this "merry-go-round" system of recovery. Pete recognized some of the same coins coming around four or five separate times.

The day that I was in his shop Pete had three \$20 gold and two \$10 gold encased on hand waiting to be sold back to the company. I purchased several pieces during the early 1980's from Pete as some of these pieces did survive the gold boom of 1979-80. I have handled three \$20 and two \$10 pieces over the past 10-12 years and passed on several others because of price. I have no idea how many were originally made or how many survived but there are still a few out there. Several other dealers have had examples that traded privately over the past few years. I do not know if the company had any other plants and if they used similar encasements--someone may want to do some research now that they know the correct place to start.

A random thought--the best way to catalog all the encased coinage is on a state by state basis (or small reg-

ion) by separate people, but done in a standard format so the info can later be combined, divided, categorized, etc.

I just bought a 1200+ pc encased lot including 120+ Indian cents--it cost a ton but contains a whole lot of neat items.

Let me know if I can help you in any way."

Best Regards.

Dick Grinolds (ACE #103)

Potpourri/Information

Some known slogans on encased coins from Jim Hemphill (ACE #4) and Joel Reznick (ACE #29)

Continued from issue 6, shapes and abbreviations:

RD = Round

BL = Bell

CPL = Chamberpot (Handle left)

CPR = Chamberpot (Handle right)

HS = Horseshoe

MS = Miscellaneous

Rd = Round

WB = Wishbone

Many times the following slogan's are just given by using the first letters, this will give the reader a point of reference.

Keep me and have good luck/I bring good luck, known in at least one horseshoe (HS) example

Keep me and have good luck/Lucky penny, known in at least one RD example

Keep Me and never go broke, known in at least one HS example and many Rd examples, most Fankhauser ones

Keep me and never go broke/good luck, known in at least one HS and a good number of rounds

Keep me and never go broke/I bring good luck, known in at least 6 BL's, many HS's and several RD's

Keep me and never go broke/S.A., known in at least one RD

Keep me and prosper/Good Luck, known in at least one WB

Keep me and you will have good luck, known in at least 5 HS and many RDs

Keep me and you will never go broke, known in at least one Rd

Keep me clean and I'll not tell what I've seen, known in at least one HS

Keep me for good luck, known in miscellaneous(MS) and RDs

Keep me I am the nimble penny, known in at least one HS and two RDs, (by the way in issue six where nimble was used it was typed as numble, kindly correct this, anyway I think it should be nimble)

Keep me with you for good luck, known in at least one Rd example

Lucky Penny, known in at least one miscellaneous and several RDs

Lucky penny club, known in at least one RD

Lucky penny pocket piece, known in at least two RDs

Lucky penny pocket piece/I bring good luck, known in several RDs

Lucky penny pocket piece/Keep me and never go broke/I bring good luck, known in at least one Rd

Lucky penny pocket piece/save me and have good luck, known in at least one Rd

Lucky pocket piece, known in at least one RD

Mascot penny I bring good luck, known in at least one RD

Penny saved, Penny gained, known in at least one RD

Pray a little daily, known in one MS issue

Prosperity follows a savings account, known in at least one RD

Put-A-Penny-Coin, known in at least one RD, cardboard, different colors but same slogan

Save me and have good luck, known in at least one Rd

Talisman of good luck/I bring good luck, known in at least one HS

The Essence of morality is the consideration for others, known in at least one Rd

The Foundation of a fortune, known in two Rd examples
 The lucky coin/Keep me and you will always go broke, known in at least one RD
 Victory World Peace, known in at least one Rd
 Victory Year V-E Day May 8 V-J Day Sept. 2, known in at least one Rd
 Who said we don't give samples, known in at least one Rd
 1776 American Bicentennial 1976, known in at least one HS

If ACE members can add to this list kindly do so. Please include the shape and all the info on the encasement when doing so.

Detecting Replaced Coins in Encasements

by Jim Lawniczak (ACE #21) and Jerry Binsfeld (ACE #1)

Generally in detecting a replaced coin in an encasement there are one or more of the following :

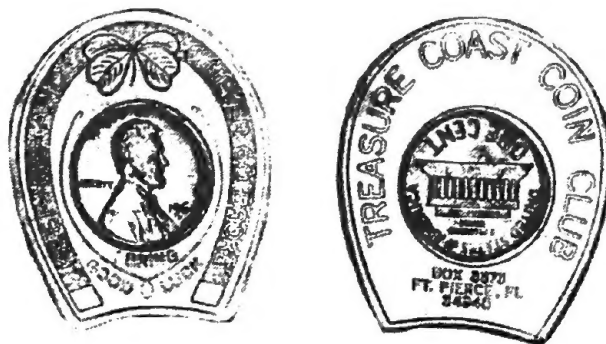
- ♣ There sometimes is a space between the coin and the encasement in one or more spots. Hold the questionable encasement up to the light and examine closely.
- ♣ There may be marks on the encasement where the coin was removed. Examine with a glass much like when you want to grade a coin.
- ♣ The coin may be loose.
- ♣ There may be unequal wear between the coin and the collar. The coin may be a lower grade or a higher grade. The later is a definite indication that the coin is replaced. Generally you will see a junky coin rather than a higher grade one unless the higher grade has a glaring flaw. However, don't conclude that any lower grade coin is a replacement because sometimes lower grade coins are used in the initial production. This was the case when the Racine Numismatic Society had 1000 encased made. The club supplied the coins and 900 wheat cents were used that graded VF-AU and 100 Indian cents were used that graded filler to good.
- ♣ Glue or solder residue is evident on the coin or the center edges of the encasement.
- ♣ Encasement may be bent, sometimes the collar is concaved but here again sometimes the manufacturer did this at the time of production.
- ♣ Metal flow is into and over the coin, also can occur at production time, this was the case with some of RNS encasements. So, if this is the only flaw it may not be a replacement, always look for one or more of the above.

Prices for encased coins are going up especially scarcer ones so now the deception aspect is creeping into our hobby. Be careful, especially when paying big bucks.

Florida Club produces Encased

The Treasure Coast Coin Club of Fort pierce, Fla. produced a horseshoe encased cent dated 1964, the year of the club's founding. Beneath the coin's obverse is written "I bring good luck." Around the perimeter it states, "Keep me and never go broke." Around the perimeter of the obverse side the encased reads "Treasure Coast Coin Club."

ACE members can obtain one by sending a self-addressed stamped envelope and \$2.00 to: TCCC, Box 3373, FT. pierce, FL 34948.



The next 7 pages of The Casement is taken from the Jan., 1997 issue of The Numismatist. The author is Bryan G. Ryker (ACE #82) used by permission.

The Penny Man

ENCASED COINS

Peddling encased coins as advertising pieces was a labor of love for Earl Fankhauser, who combined his skill as a salesman with his love of numismatics.

ENCASED CENTS OR, as many people call them, "lucky pennies," are remembrances of days gone by. You may recall getting them from various businesses in your home town when you were a kid. If you hunt, you still can find them at antique shows and flea markets. Many of these pieces carry the name of Earl Fankhauser, known as "The Penny Man," who also happened to be my wife's grandfather. There are many stories about Earl and his "lucky pennies," but little is known about him outside Fort Wayne, Indiana, where he lived his entire life.

Born on April 5, 1902, Frederick Earl Fankhauser grew up poor and lived much of his life that way. Like his father, he never finished high school. After apprenticing in a machine shop, he worked as a mechanic for several auto dealers and later started up a garage with a friend. From 1922 to 1924, he was employed by Pennell Auto as a car salesman.

About this time, Earl became interested in coins, primarily cents. As treasurer for Centennial Methodist Church, he counted the coins in the collection plates on Sundays. Whenever he saw an Indian Head cent in the plate, he swapped it for a new one.

During the Great Depression, the Fankhauser family lost most of its money through various failed business attempts. Typical of what was happening in the rest of the nation, many businesses in Fort Wayne closed. Insurance companies canceled fire insurance on any building vacant more than six months, and landlords were glad to have any tenant just so they could hold on to their properties.

In this environment, Earl found someone who let him have a storefront on Harrison Street for a percentage of his earnings. For a year or so, Earl sold furniture and antiques there and, with a sign in the window, also advertised OLD COINS BOUGHT AND SOLD. At the time, there

by Bryan G. Ryker
ANA 163950



Earl Fankhauser, "The Penny Man," had a good sense of humor and enjoyed making deals. Selling encased coins blended perfectly with his personality and lifestyle.

Adapted with permission from "Frederick Earl Fankhauser, 'The Penny Man': His Life and Work with Encased Coins" by Bryan G. Ryker, published in 1995 by the Token and Medal Society in TAMS JOURNAL.

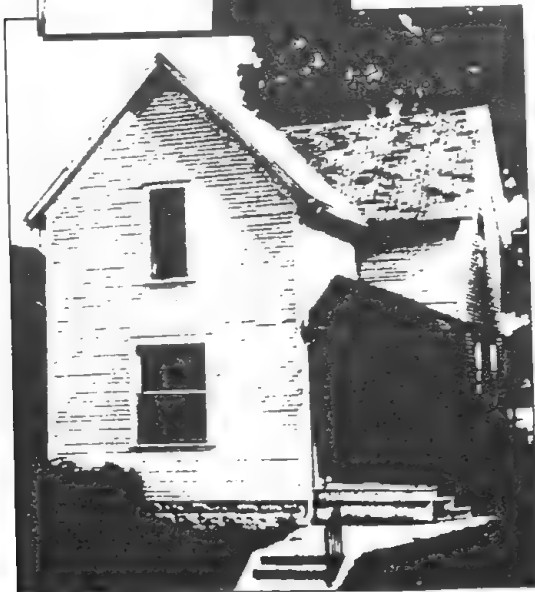
ENCASED COINS WERE very popular with small businesses. Some were used as calling cards; others were made up as souvenirs or to commemorate an event.

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were no coin dealers in Fort Wayne. People were more than willing to sell their old coins and bills for anything above face value, and Earl picked up many bargains. Unfortunately, with the hard times, he could not afford to keep them.

In 1942 Earl got a job as a general laborer for the Wayne Pump Company, and for the first time his family had a steady source of income. The pay was good at \$50 per week, but he hated the factory, preferring to sell and make deals. As a result, Earl led a sort of double life: working in the factory during the day, wheeling and dealing at night.

Once Earl took up selling something, he never really stopped; he just added it to his repertoire. Eventually he was involved in selling just about anything and everything, all the while keeping his regular job at Wayne Pump. He copied photographs, and sold insurance, needles, cars, real estate, antiques, coins, stamps and *encased coins*.



After a brief engagement, Frederick Earl Fankhauser and Audrie Dessie Coomer (top) were married on June 17, 1924. From 1945 to 1959, the Fankhauser family resided in this house at 2407 Euclid Avenue in Fort Wayne, Indiana.

Encased-Coin Days

ENCASED COINS WERE "invented" near the turn of the century, after the Hall-Héroult process revolutionized the production of aluminum. Since it was economical, strong and could be formed easily in a coining press, aluminum was the perfect metal for this inexpensive advertising medium. Encased coins were popular with small businesses. Some were used as calling cards; others were made up as souvenirs or commemoratives.

The popularity of encased coins grew throughout the first part of the 20th century, but once World War II began, the private coining industry stopped production to conserve metals for the war effort. Manufacturing operations resumed after the war ended.

Encased coins were marketed primarily through traveling salesmen who sold various advertising novelties from catalogs and ordered the custom-made pieces directly from the manufacturer. The sales pitch went something like this: "People don't throw away money, so they will keep your advertising piece. People will carry your piece in their pockets as a good luck charm because of the horseshoe and good luck wording on the back, and it will be a constant reminder of you. Encased coins are made of metal, so they will last a long time."

EARL WAS A top salesman. Over an 18-year period, he took orders for more than 670 different encased coins. His work spanned 29 states . . . 134 towns and cities.

We may never know exactly how Earl first got started selling encased coins, but however it happened, he began this venture in 1948. That year he had two pieces made for himself and began taking orders from various businesses around Fort Wayne. Although he started out slowly, before long he was selling far more encased coins than anyone else in the country.

Selling encased coins was a labor of love for Earl. It matched his personality and lifestyle perfectly. It allowed him to work with coins and keep a hand in doing what he enjoyed most, selling things and making deals with people. Always looking to draw attention to himself, it gave him a sort of notoriety about town. He was "The Penny Man."

Earl was a top salesman. Over an 18-year period, he took orders for more than 670 different encased coins. His work spanned 29 states and the District of Columbia, plus Ontario and Quebec, covering a total of 134 towns and cities. He sold them to car dealers, barber shops, political candidates and shoe stores—to anyone who would listen.

If you placed an order, Earl required payment in advance. He typically charged \$12 for 100 pieces, and extra if you wanted something other than a cent in the middle. More was charged for a horseshoe shape or large, round encasement, or for pieces punched for use as a key chain. Most customers just ordered the standard, 32mm round piece with a cent in the center.

Whenever he ran into old customers, he would ask if they needed any more "lucky coins," as he called them, and hand them a post card with his name and address to use for reordering. He often sold encased coins in exchange for goods or services, bartering for shoes for the family, eyeglasses, haircuts—whatever he could get to make a sale.

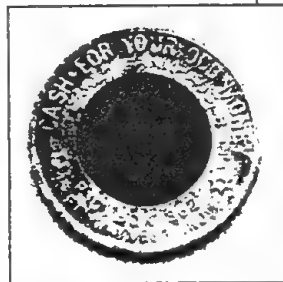
Throughout the years, Earl had a number of pieces made for himself with his name on them, which he passed out freely. He often left encased coins as tips at restaurants and gave them to prospective customers. He especially liked giving them to children.

Three of his personal pieces were not encased coins at all, but rather solid aluminum pieces. Two pieces were inscribed with season's greetings, another wished sick friends a speedy recovery. Earl had another way of creating calling cards for himself; occasionally he "personalized" coins directly, counterstamping his initials FEF into cents.

Earl acquired new cents in bulk directly from the bank. After holding

Number of Orders Placed
by Earl Fankhauser

YEAR	QTY.	YEAR	QTY.
1948	12	1957	49
1949	0	1958	34
1950	2	1959	42
1951	0	1960	70
1952	23	1961	51
1953	61	1962	44
1954	38	1963	73
1955	34	1964	85
1956	32	1965	21



Above and to the left are the first two encased coins Fankhauser ordered for his own use. The personal piece below wishes season's greetings from the Fankhauser family.





The Osborne Coinage Company disposed of all its dies for encased coins. Fortunately, the die (bottom) for one of Earl's solid aluminum pieces (top) survived.

PERHAPS HIS MOST closely guarded secret was where his encased coins were made. . . . Even his own son never was able to get a straight answer from him . . .

.....

onto them for a few years, he took out ads in *Coin World* and sold them by the roll. He liked selling them because even if he got just 2 cents each, he doubled his money. (Earl had another, more personal reason for liking pennies: they had Abraham Lincoln's likeness on them. Earl had a life-long fascination for Lincoln, who served as his role model. Throughout his life, Earl collected books on Lincoln. He lived just blocks away from the largest private collection of Lincoln memorabilia in the world, housed at the Lincoln National Life Insurance Company. He planned vacations around visiting various Lincoln historical sites across the country. Earl's grandchildren remember being rewarded for reading books on Lincoln and memorizing portions of speeches and various facts about the President's life.)

In 1953 or 1954, Earl came up with the idea of signing each encased coin he sold. He started by putting his initials right in the inscription. They appear on just six pieces. Soon afterward, he started putting his full name and address in tiny letters at the bottom. Earl was unique in this regard; no other encased coin salesman "signed" the pieces he sold. As a result, his name is well known today among collectors throughout the United States and Europe.

Earl might have gotten the idea from an encased coin he had in his collection. It was made for the Stork Club in New York City by the Osborne Coinage Company of Cincinnati, Ohio. In tiny letters along the lower edge of the brass encasement is OSBORNE COINAGE CIN. O.

A Well-Kept Secret

SINCE EARL WAS a very private individual, many things about him will never be known. Perhaps his most closely guarded secret was where his encased coins were made. Theories abound, but most collectors believe

Earl made them himself on his own press. Others believe he teamed up with a local tool and die maker. It is said—incorrectly—that Earl and his partner also made Fort Wayne's bus tokens. People closest to Earl believe he ordered them from a company in Chicago.

Earl probably started many of these rumors himself. He didn't want any competition, and he didn't want his customers going directly to his source of supply. Even his



In 1953 or '54, Earl began putting his initials F.E.F. in the inscription (left). Soon thereafter, he started adding his full name and address, EARL FANKHAUSER FORT WAYNE I, in tiny letters at the bottom of encasements (right).

BY OSBORNE'S STANDARDS, encased coin business involved a lot of customers for little money . . . it was tough to keep the price low on "small" quantities.

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own son never was able to get a straight answer from him about where he got them.

In my own investigation, it was the Stork Club piece with the small lettering at the bottom that provided the clue. When I contacted the Osborne Coinage Company, representatives acknowledged the firm had been Earl's supply source. Unfortunately, two years before I made this discovery, Osborne threw away all its dies and records on encased coins. This is especially sad, since Osborne would have had a complete record of every piece Earl ordered, as well as how many of each were produced. A search of the Osborne facility in 1990 uncovered two dies made for Earl that escaped the clean-up, apparently because they were for his solid aluminum pieces, rather than for encased coins.

By Osborne's standards, the encased-coin business involved a lot of customers for little profit. Making the dies required skilled engravers, and it was tough to keep the price low on small quantities. Encased coins were only a minor part of Osborne's business; the firm began making encased coins before World War II and stopped four or five years after Earl stopped selling them in 1965. (Osborne must have felt the loss of Earl's business, since he had been giving the company nearly two orders a week at the time he quit!)

Osborne marketed its encased coins through the Advertising Specialty Group, which published a 3-inch-thick catalog of advertising novelties, including matches, pens, calendars, inexpensive imprinted items and printed material. The firm also put on one or two shows per year.

Because of the vast number of pieces Earl had made with his name on them in the 1950s and 1960s, some collectors mistakenly call all encased coins made by Osborne during that era "Fankhauser pieces." They say Earl's pieces have a certain "look" about them, but are not aware that his source also made encased coins for many other salesmen.

Latter Days

EARL'S RATHER PUBLIC life as a coin collector and dealer in encased coins had its consequences. He was always afraid of being robbed. His children remember that whenever they went on vacations, family members kept their itinerary secret until they returned.

Retirement gave Earl more time to pursue his hobbies, and he kept busy traveling across the country. When traveling by car, he liked stopping at businesses along the way to try to get more orders for lucky pennies. He also enjoyed visiting banks to see what coins they had.



Earl occasionally created his own "calling cards" by counterstamping his initials FEF into cents.



The reverse of this Canadian cent is upside-down in relation to the encasement's design because the holder was set up to house a U.S. cent, which has a different obverse/reverse rotation.

TECHNOLOGICAL ADVANCES in the 1960s impacted the novelty advertising business in a big way, and encased coins were among the casualties.

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In 1960 Earl developed Parkinson's disease, which slowed him down considerably. He quit selling encased coins in 1965, taking only eight orders that year. He ended the way he began, with a piece made for himself. His last piece carried the "new" postal zip code.

Technological advances in the 1960s impacted the novelty advertising business in a big way, and encased coins were among the casualties. The Bic Pen Company developed an inexpensive ball point pen, an instant advertising marvel. Of even greater significance, printed advertising ma-

How Encased Coins Were Made

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THE MANUFACTURING PROCESS for an encased coin started off with the making of a simple die from a piece of soft steel turned in a lathe. The lettering was then hammered into the steel. Once the inscription was complete, the die was hardened and polished.

For decades the Osborne Coinage Company used a set of letter punches to hammer the customer's inscription into the die blank, one letter at a time. In the early 1960s, the firm bought a pantograph engraving machine to mill the lettering into the dies.

After die preparation, blank aluminum rings were punched from a coil of strip aluminum. Customers occasionally sent in their own coins for encasing or made special arrangements with the bank. When special coins were used, a second operation was needed to hand-punch non-standard holes into the ring.

The aluminum rings were then cleaned and delivered to the coining press. The hardened dies were loaded into the press, and the operator prepared the setup. Each encased coin was made by hand. The operator loaded an aluminum ring into the press and then inserted the coin, being careful to align it properly. He then engaged the press, unloaded the completed piece and began again. As the press cycled, the bottom die pushed up to free the completed encased coin. The finished pieces were then sent through another wash operation and sometimes given a protective coating of lacquer.

In the process of punching out the aluminum rings, the aluminum strip at times did not feed properly through the

press. The die then lined up slightly over the last punching, resulting in a "clipped planchet." Since the operator essentially hand-inspected each ring as he loaded it, examples of encased coins with clipped planchets are hard to find.

The coins themselves occasionally had impurities, and some pieces "de-layered" under the pressure of being clenched, forming lines across the coin. This defect is a little easier to find, but still fairly unusual.

Coins that have been broken out of encasements have an unusual look. In the clenching process, the coin's diameter is reduced and its edge becomes concave. Sometimes the coins buckle. These odd-looking pieces sometimes confound coin collectors who find them in circulation.

When Canadian cents are encased, one side usually appears upside-down in relation to the holder. The press operator typically made his setup for Lincoln cents and would not bother to re-orient the dies when switching over to Canadian cents, whose obverse/reverse rotation is not 180 degrees.

Some customers paid extra to have their pieces made into key rings. It is important to know whether the hole in a piece was made at the factory or added later. (Holes added later are considered to be damage, and greatly reduce the value of the piece.) Holes made at the factory usually go through the clover, and the inscription is shifted to either side of the hole accordingly. Holes added later usually are not as "clean" and typically pierce some part of the horseshoe or inscription.

—BGR



Special orders included foreign coins, U.S. Jefferson nickels, and horseshoe-shaped encasements punched for use as key chains. The piece at right honors Virginia Culver, president of the Token and Medal Society (1964-65) and later of the American Numismatic Association (1973-74).

terial of all sorts became much more affordable with the introduction of offset photo lithography. The entire American culture was changing as well. By the end of the decade, encased coins as advertising pieces went the way of malt shops and fins on automobiles.

In 1983, while Earl was on his deathbed in a nursing home, the thing he feared most happened. Someone broke into his home and stole his entire collection of gold pieces and other coins. None of it was ever recovered. The family never told him, and on June 14, 1983, this colorful man passed away quietly of pneumonia.

Searching for Earl's "Lucky Pennies"

OF THE 535 different pieces Earl sold after 1954, all but four carry his name. These four unsigned pieces are attributed to him because 1) they were in his personal collection; 2) they were made using a reverse die typical of his pieces; and 3) in all but one case they were made for repeat customers. Encased coins made after 1954 that do not bear Earl's name most likely are not Fankhauser pieces. However, 104 pieces made before 1955 without Earl's name have been attributed to him because 1) they were found in his personal collection; and 2) they were made using a reverse die typical of his pieces.

Unfortunately, Earl did not keep an example of every piece he had made, nor did he keep any records. There are more undiscovered pieces out there. For the past seven years, I have enjoyed the thrill of the hunt; I suspect you will too. Happy Hunting!

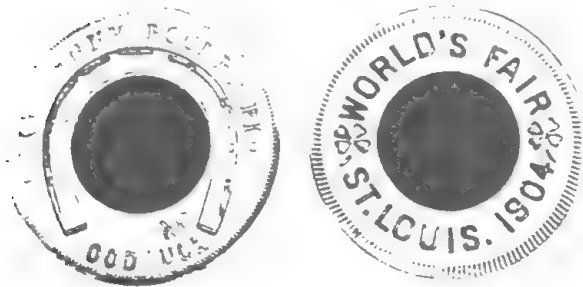
Since his initial astonishment at discovering a Fankhauser piece at a coin show, Bryan Ryker has researched "The Penny Man" and cataloged his encased coins. He may be contacted at 1808 Grey Birch Rd., Ft. Wayne, IN 46804, or via E-mail at encased.coins@juno.com.

Special Orders Placed by Earl Fankhauser

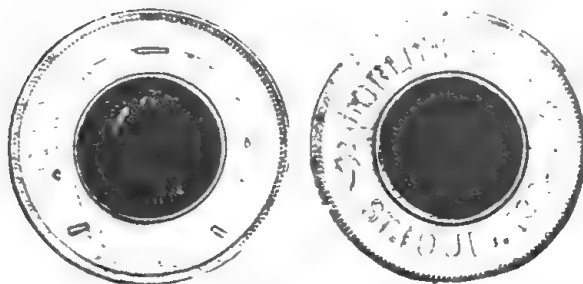
Belgium 2 francs	1
Canada cent	17
Canada dime	1
Panama centesimo	2
U.S. Jefferson nickel	7
U.S. Mercury dime	1
U.S. Roosevelt dime	1
Large (35mm) round	9
encasement	
Horseshoe-shaped	2
encasement	
Punched encasement	6
(used as a key chain)	

From Kurt Krueger's Book, "Meet Me In St. Louis - Exonumia of the 1904 World's Fair" page 30-31.
Copyright 1979-The book sells for \$15 to \$25 on the secondary market. Its soft cover and has 88 pages.
The encased prices are fairly close to the market of today with a few exceptions.

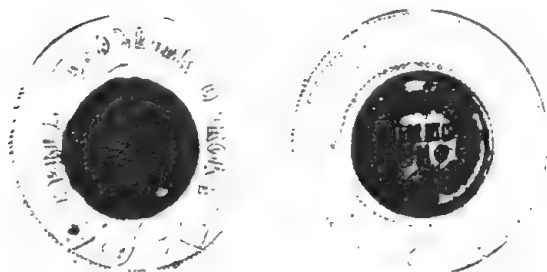
All Indian cents. Most encasements exist with the cent flipped over, however no separate numbers are assigned. Grading is for that of the cent. Superb cents bring substantial premiums.



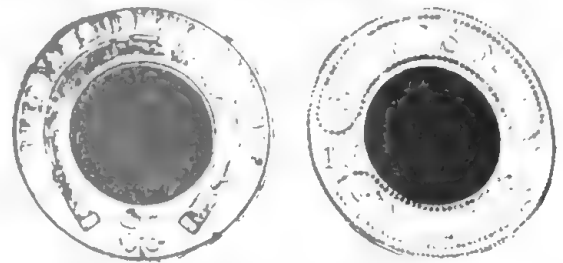
375. **Lucky Penny Pocket Piece**
Large denticles, 38mm.
- | F-VF | EF-AU | Unc |
|-------|-------|-------|
| 12.00 | 18.00 | 40.00 |



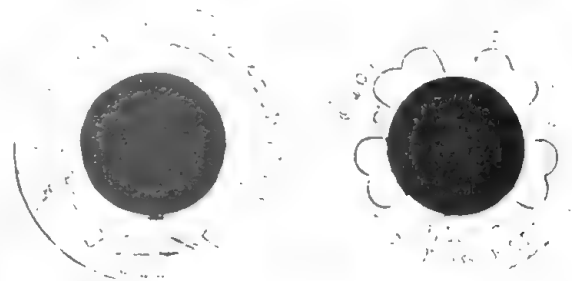
376. **Similar, small denticles, different dies, 38mm.**
- | F-VF | EF-AU | Unc |
|-------|-------|-------|
| 12.00 | 18.00 | 40.00 |



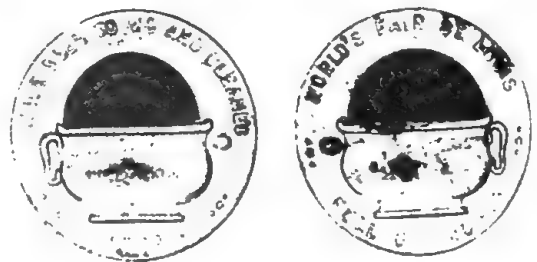
377. **Keep Me and Never Go Broke**
35mm
- | F-VF | EF-AU | Unc |
|-------|-------|-------|
| 12.00 | 18.00 | 40.00 |



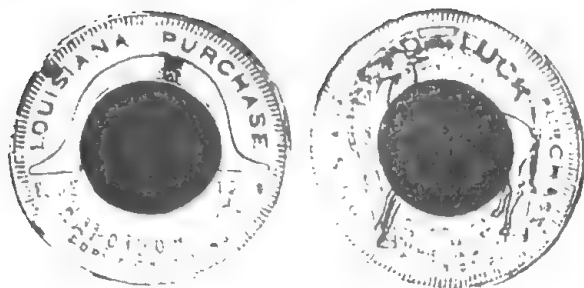
378. **Similar, reverse border without scallops.**
35mm
- | F-VF | EF-AU | Unc |
|-------|-------|-------|
| 12.00 | 18.00 | 40.00 |



379. **Mascot Penny**
39mm
- | F-VF | EF-AU | Unc |
|-------|-------|-------|
| 20.00 | 30.00 | 50.00 |



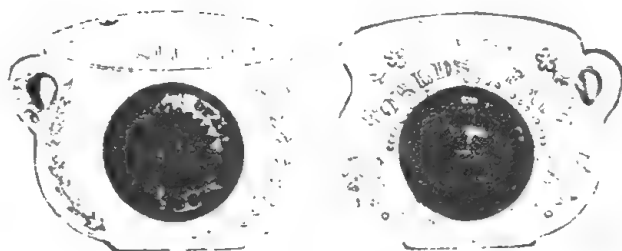
380. **Half-Cent, "I have been to MO. and cleaned."**
All specimens seen have a hole in the same location.
Pierced, 35mm.
- | F-VF | EF-AU | Unc |
|-------|-------|--------|
| 40.00 | 60.00 | 100.00 |



381.

Napoleon Hat
38mm

F-VF	EF-AU	Unc
40.00	60.00	100.00



386.

CHAMBER-POT

Handle to left.

41x33mm, handle pierced.

F-VF	EF-AU	Unc
25.00	35.00	60.00

(Photo Not Available)

387.

Handle to right.

40x34mm, handle pierced.

F-VF	EF-AU	Unc
20.00	30.00	50.00



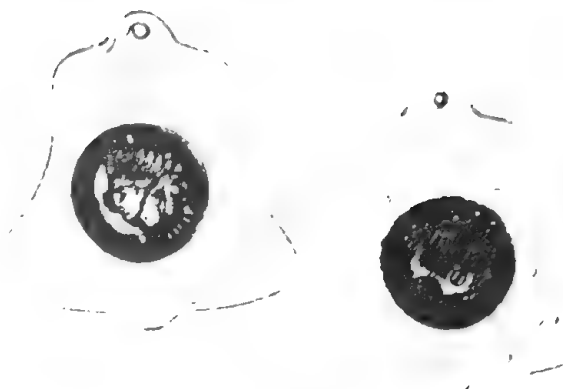
390.

HORSESHOE

Louisiana Purchase Exposition

34x40mm

F-VF	EF-AU	Unc
12.00	18.00	40.00



393.

BELL

World's Fair

42x43mm, pierced.

F-VF	EF-AU	Unc
20.00	30.00	50.00



396.

CAPPED CENTS

Festival Hall

Brass capped cent. With top loop, 20mm.

F-VF	EF-AU	Unc
75.00	125.00	175.00

(No Photo Available)

397.

St. Louis — 1904

Bronze capped cent, 22mm.

F-VF	EF-AU	Unc
50.00	75.00	125.00

Member Profile

Interview with Joel Reznick (ACE #29) at the November Collectible Show

Joel was born, raised and still resides in the Chicago area. He currently is a stockbroker and has been for the last 31 years. He is employed by Rodman and Renshaw with their offices being located in the Sears Tower. Joel is married and he and his wife have four children and two grandchildren. The 10 year old grandchild collects baseball cards but his granddad (even with his salesmanship) can't get the youngster interested in exonomia or numismatics which the case I am sure with a good number of ACE members when it comes to children and grandchildren.

The bug for collecting bites us all in various ways. Joel got started in encased collecting after trading two rare Texas transportation tokens for fifty to sixty encased. This then started him off on encased and after a time he discovered the 1948 Chevy pieces. No one to this point documented the fact that the Chevy pieces were produced for dealers around the U.S. The idea was to promote the 1949 Chevy auto which was a radical departure from autos produced from the years before. As ACE members know Jim Hemphill (ACE #4) and Joel are contributing the list of known Chevy pieces in The Casement. In fact this issue has their Kansas and Kentucky lists.

There are approximately 1350 known with six die varieties discovered thus far. A note of interest is that when Joel contacted the Detroit hobby center no one knew anything of the Chevy encased. Joel was surprised because the hobby center has literally thousands upon thousands of materials on all aspects of the auto industry from the past to the present. Needless to say they were happy with Joel's inquiry and subsequent information he provided them.

Chevy pieces is one area that interests Joel, he presently owns about 520 and he is always looking to add to his collection. Joel always likes ornate and early encased. He estimates he has about 4100 different in all. Of this total about 450 are encased Indian cents and about 50 others are of a another denomination besides cents. And yes he has one Teddy Bear and other odd shapes including an eagle and one bread shape to mention a few. There are stories behind some of these acquisitions which will make an interesting article in the future.

Joel is a true collector, besides encased, he collects gaming chips and tokens, transportation tokens, tokens with bridges, cars, ships and elevators pictured, metallic objects produced in the shape of a product, key chains with plastic dials and frogs. Frogs on postcards, medals, and frog statues. In fact Joel admits that if it doesn't move he probably collects it.

Joel belongs to many collectible organizations and he feels that this is the way to go as one begins to specialize. As one specializes he recommends obtaining the books available in the specific fields. According to Joel most of these hobby books are labors of love with little monetary pay back but all contribute to the hobby and all enhance collector knowledge. Joel stated that once of club is started, (ACE being a fine example) it takes the mystery out of who collects what and members begin to interact with one another.

Joel recommends certain books for identifying mavericks, one that he has found useful is the Street Directory of the Principle Cities of the US in 1908. It consist of 878 pages and list all known streets and numbers for all cities with a population over 500. He has found this so useful that he has teamed up with a fellow collector friend and had a number reproduced complete with a hard cover. Interested ACE members could write to Joel.

In addition to co-sponsoring the Chicago collectible show Joel also is the convention planner for the transportation collectors who meet each year at a different city throughout the U.S.

Joel feels that the popular exonomia collecting fields are encased, gaming tokens and chips, merchant good fors, military tokens and transportation tokens. He feels that most collectors like exonomia from their own states in all of the above areas. Collectors can get a geographic understanding of a location as well as a historical perspective of a developing nation. Tokens with carriages, buggy whips, butter churns, etc. give the collector a good picture.

People who are interested in encased can have a nice collection and can get later date encased and most Fankhauser for \$2 or \$3. As for transportation tokens a collector can spend 30 years accumulating reasonably priced pieces and a similar scenario is true for the merchant collector.

When asked how the collectible show in Chicago got started Joel stated that Rich Hartzog, Paul Cunningham (continued on page 29 of The Casement)

Club Auction

Members can submit anywhere from one to 100 encased coins which will be sold to the highest bidder. Minimum bids are \$1.50 per lot unless otherwise indicated. Members should attribute and grade or auction manager will do so. Lots should be received at least three weeks before issue date. Closing date will be the last day of the issue month or a deadline indicated. Mail bids only. Paid advertising for price lists and mail bids will still be a part of the Casment.

Some general rules:

1. Sends bids to Jerry Binsfeld, Box 191, Pleasant Prairie, Wisconsin 53158
2. All encased have been attributed by members. Lots incorrectly attributed or described may be returned within 7 days of receipt of lots. Reason for return must accompany lots.
3. Bids are to be made by lot number only. Earliest postmark will decide tie bids.
4. Bids of \$10. or more will be reduced to 10% over the second highest bid, or 50% of the bid, whichever is larger. Bids less than \$10.00 will not be reduced.
5. Terms are cash/personal check. Lots will be shipped by U.S. mail unless otherwise requested. Bidders will pay postage and insurance. Bidders are to check the cost of mailing and include total cost of the bill. Payment is due and payable upon receipt of billing or receipt of lots. Checks should be made out to ACE.
6. Auction manager reserves the right to reject any bid or withdraw any lot.
7. Shape, metal make-up, grade, date of coin and denomination, complete information on both obv. and rev. and any glaring flaws are denoted.
8. Abbreviations will be used where possible.
9. Two grades indicate the encasement and the coin. The coin grade will follow the date of the coin. The encasement grade will follow the metal composition. (A1-xf) One grade will indicate both are the same.
10. Prices realized will be available after the close of the auction and will be sent free to all bidders who have won lots and to all consignors. Others requesting the prices realized list must send a self-addressed stamped envelope (SASE) with the request.
11. Please observe a minimum bid of \$1.50 per lot unless otherwise indicated in parentheses
() following the lot description. This is a general minimum for the auction, and does not imply the value of any lot in the auction. Bid responsibly.
12. There is no commission charge to consignors or no fees charged for minimum bids or buy backs. There is no buyers fees other than the cost of the bids and postage and insurance. Consignors will get paid via an ACE check within 30 days or less after closing.

Auction Issue 7, closing date, February 28, 1997.

Consignment 7-1

Fankhauser Encased with name in very small print on each of the following, all Rd, A1, 32mm, XF to Unc, KMANGB, all with Lincoln cents unless indicated otherwise, distracting flaws described

- m-1. Kay's/Coin Shop/136 Wyandotte Windsor, Ontario, i scratched off in Ontario, 1963-D
- m-2. Ottawa Coins/87 Sunnyside Ave./Ottawa, Ontario, 1963-D
- m-3. Collectors Center/131 1/2 Church St./Toronto 2 Ont, 1963-D
- m-4. Civil War Centennial/1861-1961, 1961
- m-5. Sam Croft/Your Automobile Man, 1962-D
- m-6. Virginia Culver/1964-1965/Token and Medal Society, 1963-D
- m-7. same as lot m-6
- m-8. Israel Garrison/F.E.F./The Old Cheese man, 1952-D, no name on this one, just Earl the pearls initials
- m-9. I Have Been To MY/Eye Doctor/Optometrists/Drs. Liechty, O'Connor, & Ingle, 1964
- m-10. Fred Smith/C.N.A. 3052, 1960-D
- m-11. Bill & Carol Lavelle/Rare U.S. Coins/7343 N. 38th Ave. Phoenix 21, Arizona, 1963-D
- m-12. K & G Coins/Ken Nichols/837 W 19th St Costa Mesa, Calif., 1963-D
- m-13. Elgin Gates/Rare Coins/2686 Bayshore Dr. Newport Beach Calif., 1963-D
- m-14. Island Coin Exchange Inc./Honolulu Hawaii/1111 Bishop St. & Ala Moana Center, estimate \$8.00+, 1964
- m-15. Berkel Coin Shop/131 W. Main/Bellefonte, PA, 1963-D, spots on cent

- m-16. Clyde Hand/825-159th St./Calumet City ILL., 1959 Canadian Cent
- m-17. Clyde A. Hand/Calumet City, ILL., 1959-D
- m-18. Same as lot m-17, date of cent is 1961-D
- m-19. Same as lot m-18.
- m-20. Clyde Hand/825-159th St./Calumet City ILL., 1962-D, spots on cent
- m-21. Same as lot m-20, no problems with cent
- m-22. Archie's Coins & Stamps/5516 W. Devon Ave./Tel. 763-1799/Chicago 46, ILL., 1962-D, spots rev on cent
- m-23. Bob's Coin Shop/3346 W. Lawrence Ave./Chicago 25, ILL., 1963-D
- m-24. Ray Holmes/22527 Van Dyke Ave/ Warren, Mich., 1960-D, dug, very grey, dirty with blotches
- m-25. Joe Gaidar/Coins/2349 W. 95th St Chicago, ILL. PH 239-1461, 1963-D
- m-26. Same as lot m-25.
- m-27. Same as lot m-25
- m-28. Ryan's Coin & Stamp Shop Chicago, 1961-D
- m-29. Dave Bowere/Coins/1105 N. Park Ave. Springfield, ILL., 1961-D
- m-30. Central Illinois/Numismatic Assn./Springfield, ILL., 1960-D
- m-31. Pete Tondini/P.T. Coin Shop/Box 31, Villa Grove, ILL., 1963
- m-32. The Coin Shop/C.H. Stuckey/Angola, Ind., 1959
- m-33. Roland Wilson/Stamps/Box 125 Delphi Ind, 1958-D
- m-34. American Security Life/Fort Wayne, 1957-D
- m-35. Brateman Bros./Clothing/Fort Wayne, Ind., 1964
- m-36. Cock'n Bull Tavern/Headquarters/Ft. Wayne, Ind., 1956-D
- m-37. John Dewald/Hair Styling/620 Gettle Bldg., Fort Wayne, Ind., 1965
- m-38. Fortmeyer's/ Tire Center/Junction 30 & 33 Fort Wayne, 1961-D
- m-39. My Lucky Penny/The Penny Man/Box 362 Ft. Wayne 1, Ind., 1964
- m-40. Ray's/Prescription Shop/423 E. Lewis Fort Wayne A-1145, 1960-D
- m-41. Renz/1 Hr Cleaners/Fort Wayne & Huntington, 1961-D
- m-42. Roux Pharmacy/1402 W. Main/Fort Wayne, Ind., 1956-D
- m-43. Sand Point/Greenhouse Inc./Fort Wayne S 4133, 1958-D
- m-44. W D Cook/Coins & Stamps/38 N Penn. Rm. 320 Indpl's, Ind., 1958-D
- m-45. Lee T. Long/Coins & Stamps/4806 E Wash. St. Indpl's, Ind., 1958-D
- m-46. Turner's Coin/ & Gold Shop/112 W Ohio Indpl's, 1959-D
- m-47. Wabash Life/Insurance Co./Indianapolis, Ind., 1964, cent spotty
- m-48. Loudon Cleaners/Al Regne/Loudonville, 1962-D
- m-49. Haga's Coin Shop/Coins & Medals/716 W. Jefferson Mishawaka, 1959-D
- m-50. Doug Pilcher's/Shoes & Coins/106 S. Huntington St. Syracuse, Ind., 1963-D
- m-51. S.L. Stone/Coins & Stamps/260 Washington Boston, 8, 1960-D
- m-52. A. Berman/Coins/1030 W. Chicago Rd, Allen, Mich., 1961-D
- m-53. Leo J. Aubin/Canadian Exchange/130 E. Woodbridge Detroit, Mich., 1964-D
- m-54. Motor City Coins, Inc./Detroit, Mich., 1964-D
- m-55. Earl Schill/Rare Coins/1434 Farmer St. Detroit 26, Mich., 1960-D
- m-56. Bob Hartsell/Antiques/Box 181 Dowagiac, Mich., 1964
- m-57. Wiulliam J. Duoba/Antiques/37 Avonlea S.W. Grand Rapids, Mich., 1964
- m-58. Central Michigan/Coin & Stamp Club/March 28, 1965 Ionia, Mich., 1964
- m-59. Lee's Coin Shop/Rare Coins/1752 Apple, Muskegon, Mich., 1964
- m-60. Same as lot m-59
- m-61. Same as lot m-59
- m-62. Ray Holmes/22527 Van Dyke Ave./Warren, Mich., 1960-D
- m-63. Ray Holmes/Coins/22527 Van Dyke Ave. Warren, Mich., 1963-D
- m-64. Same as lot m-63
- m-65. Caster-Fink/Loan Co./713 Pine St. Louis, MO., 1963-D, gray blotches on Caster-Fink side
- m-66. Wm. P. Donlon/Box 144/Utica, New York, 1963
- m-67. Capital Plastics/Canton 8, Ohio, 1961-D
- m-68. Same as lot m-67.

- m-69. Cleveland/Coin Auctions/17799 Lorain A. Cleveland 11, Ohio, 1964
- m-70. C.R. Vibbard & Sons/Coins & Supplies/323 Jackson St. Conneaut, O. 1960-D
- m-71. John W. Sterling/4900 S. Dixie Hwy./Lima, Ohio, 1964
- m-72. S.J. Buchanan's/210-212 E. Spring St./St. Marys, Ohio, 1964, some gray blotches on encasement
- m-73. Allen's Coin Shop/12 W. College Ave./Westerville, Ohio, 1962-D
- m-74. Francis W. Soos/Coins/Youngstown 7, Ohio, 1963-D, some spotting
- m-75. Ray's Central Drug/Ray McFarland/Seminole, Okla., 1965 Canadian Cent
- m-76. Gerlach's Money Shop/The Wild Trader/1137-5th A. New Kensington, PA, 1964
- m-77. Bob Porter, Jr./Numismatist/Box 81 Tarentum, PA, 1964
- m-78. Same as lot 77
- m-79. Texas Coin & Stamp Exc./Box 548/113-E 26 St. Bryan Texas, 1961-D
- m-80. Coins of Mexico/Neil S. Utberg/Box 420 Edinburg Texas. 1962-D
- m-81. Neil Utberg/Edinburg, Texas, 1962-D
- m-82. Premium Sales/Racine, Wis., 1964
- m-83. Graham Hatcher/E-0138/Allen County Motors, 1960-D
- m-84. Ken Hibler/A 1345/Allen County Motors, 1956-D. Holed as made
- m-85. I Like Ike, 1956-D, gray, spots on cent
- m-86. IUE Member 901/First in Service/And Human Relations, 1963-D
- m-87. Jefferson Massage Salon/A3534/305 E. Jefferson, 1957-D
- m-88. In Memoriam/ 1917 1963/ John F. Kennedy, 1963-D
- m-89. Same as lot m-88
- m-90. Isaac N Smith/For/Mayor, 1958-D
Fankhauser Encased without his name on the encasement
- m-91. Lucky Buddy Coin/Good Luck/Tahoe Coin Co./Box 821 Bijou, Calif., 1961-D
- m-92. Jack's Coins/7243 Grand/Elmwood Park, ILL./Tel. 456-3209, 1964
- m-93. Ft. Wayne's /Highest Trader/"Curly" Nash, 1952-D
- m-94. Service Station Maintenance/E. 7865/Ft. Wayne, Ind., 1953-D
- m-95. Same as lot m-94
- m-96. Your Penny Man/Earl Fankhauser/Box 362 Fort Wayne 1, Ind., 1959
- m-97. The Penny Man/Earl Fankhauser/P.O. Box 362 Fort Wayne Ind., 1961-D
- m-98. Same as lot m-97
- m-99. Roy's Antiques/330 E. Jefferson St-E 4221/Ft. Wayne 2, Ind., 1948
- m-100. The Dart National Bank/Mason, Mich./Who Says We/Don't Give Examples, 1960-D
- m-101. Lanternier Florist/A-1252/A L. Snyder, 1952-D
- m-102. Ted Bollier/A 1345/Allen County Motors, 1954-D
- m-103. The Sylvania Savings Bank Co./Who Says We Don't Give Samples, 1970-D
- Consignment 7-2
- m-104. Kennedy Coin Memorial/Sudbury Canada//Let the word go forth that the torch has been passed/1917 John Fitzgerald Kennedy 1963, 1964 Kennedy Half, WM, BU, 39mm, minimum bid \$30.00
- m-105. Pabst Chemical Co./ The Druggists Friends/ Chicago, ILL.//KMAAHM, 1901 cent, Rd, Al, VF, 36mm
- m-106. Coast Carloading Co./Southern Calif./To Pacific N'West//KM/AYW/H/GL, Rd, Al, 1955-D attributed to (Portland, OR) XF
- m-107. Where Hospitality Centers/Hotel Gowman/Seattle/T. Harry Gowman/Mgr., HS, AL, KMANGB/IB/GL, 1939 cent, VF
- m-108. Numismatic News/ANA 1989/A Steel Cent For the Steel City/KM/AYW/H/GL, Rd, Red Al, 1943 cent, VG, encasement AU/Unc, 35mm (Iola, WI)
- m-109. Mint Master's/ASI 60731/KMANGB/IB/GL, HS, Al, HAM, 1992-D, Unc., (Kewaunee, WI)
- m-110. Royal Stoves & Ranges/Bergstrom Bros. & Co/Neenah, Wis.//KMAAHM, Rd, Al, VF, 35mm
- Consignment 7-3
- m-111. Connecticut/Tercentenary/1635/1935/Save with/Franklin Gas//KMANGB, Rd, AL, 1935 cent, XF/AU, 35mm
- m-112. Weber's Hof-Brau/ Famous For Food/And Fun/Camden, N.J.// KMANGB/IB/GL, HS, AL, 1947, XF/AU
- m-113. Souvenir of Coney Island//KMAAHM, RD, Al, 1913 cent, XF, 6 or 7 gray blotches on the Coney Island side, 35mm (NY)

- m-114. Helen's Stamp Shop/15 John St. New York, N.Y./Postage Stamps For Collections/Stamps Bought,
Sold & exchanged//KM AYW/H/GL,Rd,Al,1930, XF, 35mm
- m-115 Souvenir Of/Pioneer Coal Mine Tunnel/ Ashland, PA, HS, Al, HAM, 1969-D, KMANGB/IB/GL,XF,
spots on obv. of cent, few spots on encasement
Consignment 7-4
- m-116. Chas. Friedman.Co./Phone 5-1167/1320 North Ave., Bridgeport,(Conn)//KMANGB,Rd,Al,1945,XF,35mm
- m-117. Little Yankee/Harrison Bros./E. Grange Montclair//KMANGB,Rd,Al,1958-D,XF,(NJ),32mm
- m-118. Wm. E. Moore/Floor Sanding & Supplies/648 S.West St./Syracuse, N.Y.//KMANGB,Rd,Al,1946-D cent,
VF/XF, 35mm
- m-119. Deposit Your Money/ With/ The Farmers National Bank/ Ephrata, PA.//KMANGB,Rd,Al,1914 cent, VF
gray blotches and streaks on both sides of encasement, 35mm
- m-120. Fort Defiance/Gettysburg, PA//KMANGB/IB/GL,HS,AL,HAM, 1941, XF
- m-121.The Gettysburg National Bank/1814-1964/150th Anniversary//KMAYW/H/GL, Rd, Al,1963,XF/AU,35mm
- m-122. Freihofers/For Good Bread//KMANGB,Rd,Al,1920, VF/ cleaned, few gray spots,35mm, (Phil., PA)
- m-123. Season's Greetings/Milgram's Dress Shop/4633 Frankford Ave, (Phil., PA), Rd,Al,1945.Fine,gray and
spotty, 35mm
- m-124 Palace Restaurant/215 N. Washington Ave./ Eat Right and Live Longer/Scranton, PA//KMANGB,Rd,Al,
1932 cent, XF,35mm
- m-125. Schreiber's/415 Spruce St./Scranton, PA//KMANGB, Rd, Al, 1946 cent, XF+, 35mm
- End of members mail bid.

Chevy Pieces

Kindly send Jim Hemphill (ACE # 3) any additions to any state that are not listed here or in upcoming issues. Jim address is: P.O. Box 1321, Lake Oswego, Oregon 97035

Iowa (continued from issue #6)

H & N Chevrolet/713 Grand/ Spencer
H. H. Buhr/Tripoli
Ray Hogan Chevrolet Co./Worthington
K.L. Cerkla Motor Sales/Zearing

Kansas

Ronald Rice Motors, Inc./ Abilene
Haller Motor Co./Alma
Grobham Chevrolet Co./Anthony
Guthrie Motor Co./Arcadia
Tubbs Motor Co./500 S. Summit/Arkansas City
Howard Motors, Inc./Augusta
Earl Whitley Chevrolet Co./Baldwin
Price Motor Co./12th & Park/Baxter Springs
Melton Motor Co./Belleville
Hiserote & Co./200 West Main/Beloit
Hininger Chevrolet Co./Bonner Springs
Shank Bros./Burdett
J.O. Zscheile Motor Co./Burlington
Pendleton Chevrolet/Caney
E.C. Riley Chevrolet Co./Cawker City
Laming Motor C./104 S. Evergreen St./Chanute
Edw. J. Lorson & Sons/Chapman
Cheney Motor Co./Cheney
Magouirk Chevrolet Co./Cimarron

Kansas

Marcoux Chevrolet/Clyde
Price Motor Co./217 E. Maple St./Columbus
Ballard Chevrolet Co./ 307 W. 6th/Concordia
Trayer Jeff Motor Co./Cottonwood Fall
Bert Grauel Chevrolet, Inc./Council Grove
Mull Motor Co./Dighton
McDowell Chevrolet/(red Plastic)/Dodge City
Rice Motor Co./210 E. Central/El Dorado
O'Loughlin Motor Sales/115-17 W. Jefferson/Ellis
Larsen Chevrolet Co./Ellsworth
Emporta Motor Sales/Emporia
Herford Motor Sales, Inc./Emporia
The Jefferies Motor Co., Inc./Eskridge
Rothberger Motor Co./Eudora
Eureka Motor Co./Eureka
Floyd Rice Motors Co./Florence
Duckworth Motor Co./Fredonia
Nolan Motor Co./Garden City
Don Smith Chevrolet Co.,Inc./Garnett
Girard Motor Co./218 S. Summit/Girard
Davis-Child Motor Co., Inc/12 & Williams/Great Bend
Terril Motor Co./1016 S. Central/Harper
O'Loughlin Motors Sales/126 West 12th St./Hays
Obermeyer Chevrolet Co./11 West Walnut/Herington
Hiawatha Motor Co./Hiawatha

Kansas Chevy (continued)

Gnertz Motor Co./Hillsboro
 Manweiler-Waupin Chevrolet Co./271 So. Main/
 Hoisington
 Haubold Chevrolet Co./Holton
 McClellan & Son Chevrolet Co./Horton
 Bob May Chevrolet/Hugoton
 Davis Child motor Co., Inc./Hutchison
 Stephenson Motor Co./274 West Main/Independence
 Bud White Motor Co./211 West Street/Iola
 Hubbell Chevrolet Co./Jetmore
 Quall Scott Motor Co./Johnson
 Clasen-Morse Chevrolet/(red Plastic)/Kansas City
 N.E. Hobson & Son/Kingman
 Kiowa Motor Co./5th & Main/Kiowa
 Ray Cole Chevrolet Co./Kirwin
 A.A.Doerr Mercantile Co./602 Broadway/Larned
 Winter Chevrolet/(red Plastic)/Lawrence
 Barnes-Collard Motor Co./6th & Delaware Sts/
 Leavenworth
 Hood Chevrolet, Inc./202 No. Grant/Liberal
 Young Motor Co./205 W. Main St./Lyons
 Lasater Motor Co./Madison
 Meade Beardmore Motor Co. Buick & Pontiac/
 Mankato
 Paul Seifert Motor/Marion
 Myers Chevrolet Co./Marysville
 Holmes Chevrolet Co./Meade
 Lodge Chevrolet Co./Medicine Lodge
 Merle O'Loughlin Chevrolet Co./McCracken
 Martin Van Hoy Motor Co./109 S. Mar-E/McPherson
 Ness City Motor Co./Ness City
 McMillan Motors Inc./200 W.5th/Newton
 Scheetz Motor Co./117 S. First/Norton
 Blanenbun Chevrolet/Oakley
 Starmer Chevrolet Co./114 E. Santa Fe/Olathe
 Hewitt Motor Co./Osage City
 Peck-Wolken Chevrolet Co., Inc./6th and Parker St.
 /Osawatomie
 Markham Chevrolet Co./Osborne
 Fred Brack Motor Co./Box No. 7/Otis
 Hewitt Chevrolet Co./Ottawa
 "Bill" Peuser Chevrolet Co./Paola
 Parsons Motor Co./Central & Crawford/Parsons
 Garner Chevrolet Co./Piedmont
 Bemis Chevrolet/Plainville
 Judy Chevrolet Co./Pleasanton
 Swinson Motor Co./101-109 So. Main St./ Pratt
 Kimmel Chevrolet Co./Robinson
 Sullivan Johnson Motor Co./Salina
 "Ding" Bell Chevrolet Co./Sedan
 Foltz Chevrolet Co./Seneca

Kansas

Heyl Motor Co.,Inc./Sharon Springs
 Bonebetter Chevrolet Co./Smith Center
 Hancock Motor Co./St. Francis
 St. Marys Motor Inc./St. Marys
 Sterling MotorCo./Sterling
 Western Chevrolet Co./Syracuse
 Scott-Puffer Motor Co., Inc/10th & Quincy/Topeka
 Reusch Motor Co./Valley Falls
 The Auld Chevrolet Co., Inc/Wakefield
 Daylor Motors, Inc./Wamego
 Whiteway Motor Co./Waterville
 Jack Lane Chevrolet Co./Wellington
 Hobbs-Skinner/Wichita
 Western Motor Co./Wichita
 Jane Lane Chevrolet Co./116-120 W. 8th/Winfield
 Lovelace Motor Co./Yates Center

Kentucky

Guyan Chevrolet Inc./Ashland
 Wilson Bros./Bardstown
 Joe Gibson Motor Co./Crestwood
 Cynthiana Motor Co., Inc./Cynthiana
 Gentry Chevrolet Co./Dawson Springs
 Birkhead Motor Co./Elkton
 Post Garage/Fort Knox
 Whitaker Motor Co./Frankfort
 Lanier Chevrolet Co./Franklin
 Ideal Chevrolet Co./Glasgow
 L.B.Knight Motor Co./Greenville
 Hart Chevrolet Co./Lebanon
 Broadway Chevrolet Co./717 Broadway/Louisville
 Eline Chevrolet Co., Inc./3914 Frankfort Ave./
 Louisville
 Highland Chevrolet Co./2232 Bardstown Rd/
 Louisville
 Universal Car Co., Inc/2500 W. Broadway/
 Louisville
 Runyan Chevrolet Co./118 North Main St./Marion
 Hal Chevrolet Co./Mayfield
 Jacobs Chevrolet Co./Middlesboro
 Putman Motor Service/Noronville
 Johnson Motor Sales Co. Inc./Pikeville
 Citizen Chevrolet Co./Somerset
 Harrod-Early Chevrolet Co./Winchester
 End of Kentucky

Louisiana Chevy

Red River Motor Co./221 Traffic Street/Bossier City
 Gartman Motor Co./highway 165/Columbia
 Welch Motor Co./Jena
 Calcasieu Chevrolet Corp./200 Broad St./Lake Charles
 Marksville Motors, Inc./101 East Ogden St./Markville
 Caldwell Motor Co./Plain Dealing
 Selma Motor Co./Tullos
 L. & L. (Landis & Love) Motor Co./P.O. Box 70/
 Winnsboro
 End of Louisiana

Maine

Puritan Chevrolet/Auburn
 Bean & Conquest, Inc./40 Summer St./Bangor
 Mosher Chevrolet Co./142 Main St./Oakland
 Hight Chevrolet Co./Russell St./Skowhegan
 Connors Chevrolet/ (Red Plastic) Waldoboro
 Elm City Chevrolet, Inc./20 Temple St./ Waterville
 Leroy H. Daggett/Route 1/ West Pembroke
 End of Maine

Maryland

Govans Motor Co./5604 York Rd./Baltimore
 Jack Farmer Chevrolet/ (red plastic)/Camdenton
 Wheeler Chevrolet Sales/Hampstead
 Lustine-Nicholson Motor Co., Inc./5600 Baltimore Blvd./
 Hyattsville
 Rutan Chevrolet Sales, Inc./Westminster
 End of Maryland

Massachusetts

Gibson Chevrolet Co./ (red plastic)/Amherst
 Barrett & McKenna, Inc./59 Main St. Tel: 740/???.
 Athol
 Lalli Motors Co./159 North Main St./Brockton
 Ofgant Chevrolet Co./844 Main St./Cambridge
 Porter Square Chevrolet/2055 Massachusetts/Cambridge
 Easthampton Mass Motor Sales/Easthampton
 Parker Bros. Auto Co., Inc./Gardner
 Smith Chevrolet Buick Co./76 So. Main St./Haverhill
 Pedini Motors./12 Pratt St./Mansfield
 Woodward's Chevrolet/Milton
 South Street Chevrolet, Inc./154 South Street/
 Pittsfield
 Duarte Motors/Provincetown
 Laing Chevrolet Co./452 Main St./Reading
 Giant Jackson Chevrolet Co./460 Blue Hill Ave./
 Roxbury
 Broadway Chevrolet/130 Broadway/Somerville

A. V. Reopell Inc./709 State St./Springfield
 Main St. Chevrolet Co./560 Main St./Wakefield
 Morlock Motor Sales/67 Central St./Winchendon
 Charles Chevrolet, Inc./ (red Plastic)/Worcester
 End of Massachusetts

Michigan

Huron Motor Sales/209 W. Huron/Ann Arbor
 Huron Chevrolet Sales/3301 Huron Ave./
 Bad Axe
 DeNooyer Brothers Chevrolet Battle Creek
 (in one line around encasement)
 DeNooyer Brothers Chevrolet/Battle Creek
 (in two lines around encasement)
 Rosander Chevrolet/Big Rapids
 Atkinson Chevrolet Sales/Cassopolis
 Ward & Firsbie/Colon
 Marsh & Gosfield Sales, Inc./21711 Michigan/
 Dearborn
 "S.A." Chevrolets Got It!/Detroit
 Emmert Chevrolet Co./2000 Grand River/
 Detroit
 West Vernor Chevrolet Co./W. Vernor Highway/
 Detroit
 Jerry McCarthy Chevrolet Co./440 Burroughs
 Ave./Detroit 2
 Don Homer Chevrolet Co./8767 Grand River
 Ave./Detroit 4
 Gratiot Chevrolet Co./12668 Gratiot Ave./
 Detroit 5
 Dexter Chevrolet Co./11534 Dester/Detroit 6
 P.L. Grissom & Son, Inc./6049 W. Fort St./
 Detroit 9
 Merollis Chevrolet Sales & Service/21800
 Gratiot Ave./East Detroit
 Alberda-Shook Inc./2221 Plainfield Ave., N.E./
 Grand Rapids
 Friendly Chevrolet Co./Sheldon At Wealthy,
 S.E./Grand Rapids
 Ver Hoven-Woodward Chevrolet/16350
 Woodward/Highland Park
 Industrial Motor Sales, Inc./10356 W. Jeff-
 erson Ave./River Rouge 18
 Draper Chevrolet Co./1450 N. Michigan/
 Saginaw
 End of Michigan

Minnesota

Agnew Chevrolet Co./Browns Valley

Minnesota Encased continued

Younggren-Miller Chevrolet Co./Hallock
 Hagan's Chevrolet/1937 4th Ave.E./Hibbing
 Clements Auto Co./Mankato
 Anderson Chevrolet Co./Minneapolis
 Northside Chevrolet Co./605-607 West Broadway/
 Minneapolis
 Clauss Motor Co./New Ulm
 Gillespie-Smith Motor Co./Pine City
 Clements Chevrolet/Rochester
 Wolff Chevrolet Co./811 E.7th St./St. Paul
 Northwest Chevrolet Co./Warren
 end of Minnesota

Mississippi

Dees Chevrolet Co./Biloxi
 Hardin Chevrolet Co./Phone 826/Columbus
 Delta Chevrolet Co./Greenwood
 Stewart Chevrolet Co./Hernando
 Reliable Chevrolet Co./2701 6th Street/Meridian
 Morton Motor Co./Morton
 Allen Motor Co./Port Gibson
 Whittington Motor Co./Tunica
 Hubbard Chevrolet Co./Utica
 Early Chevrolet Co./1514 Cherry St./Vicksburg
 end of Mississippi

Missouri

Doolin Motor Co./Albany
 L.L. Barnes Chevrolet/Anderson
 Asbury Garage/Asbury
 Ham Chevrolet Co./18 W. Olive/Aurora
 Kerr Chevrolet Co./Jefferson at Benton Ave.
 (N's Reversed)/Ava
 Fleetwood Chevrolet Co./Belton
 Linch Motor Co./West Main/Bethany
 Roberts Chevrolet Co./Bolivar
 Kennedy Nisbeth Chevrolet Co./515 W. Helm/
 Brookfield
 Simmons Motors/Buckner
 Kahn Chevrolet Co./Butler
 Honeycutt Chevrolet Co./Phone 92/Cabool
 Putnam Chevrolet Co./California
 Jack Farmer Chevrolet/Camdenton
 R. & S. Motor Sales/6th & Grant/Cartage
 R. & S. Motor Sales Co./6th & Grant/Carthage
 Shade Motor Co./Caruthersville
 Barnes Chevrolet Co./Chillicothe
 Alva Allen Chevrolet/Clinton

Continued next issue-remainder of Missouri , Montana etc.....

Walkenhurst Motor Co./Concordia
 Kane Chevrolet Co./De Soto
 Cedar County Motor Co./El Corado
 Mid-Town Chevrolet/Flat River
 Gallatin Motor Co./Gallatin
 Ruether Chevrolet Co./Glasgow
 Curry Chevrolet Co./Golden City
 Howser Motor Co./N. Allison/Greenfield
 Whitehouse Chevrolet/114 Main St/Hacketstown
 Hawks Motor Co./Hamilton
 Porter Chevrolet Co./Higginsville
 Bostian Chevrolet Co./409 W. Maple Ave./Independ-
 ence
 Johnson Chevrolet Co./Jasper
 Commonwealth Chevrolet Co./214 E. Capitol
 Ave./Jefferson City
 R. & S. Motor Sales Co./4th & Pennsylvania/Joplin
 Martin Chevrolet/Main St./Kahoka
 Bill Sullivan Chevrolet Co./1607-15 McGee St./Kansas
 City
 Land Goodard Chevrolet Co./115 West Gregory/
 Kansas City
 McClure-Norrington Chevrolet/46th Troost Ave./
 Kansas City
 Rost Chevrolet Co./10401 Independence/Kansas City
 Ted Hill Chevrolet Co./8016 Pased/Kansas City
 Union Chevrolet Co./600 Highland/Kansas City
 Rauscher Chevrolet/Kirkwood
 Cahtman Chevrolet Co./902 Broadway/La Mar
 S.A. Honeycutt Chevrolet Co./Phone 89/Mansfield
 Wolfe-Briggs Motor Co./Marceline
 Curnutt Motor Co./Maryville
 Cowgill Chevrolet Co./Milan
 Allen Chevrolet, Inc./Armour & Buchanan St./N.
 Kansas City
 Barnes Bros. Chevrolet, Inc./Neosho
 Connaughton & Whalen Mtr Co./Main St./Old
 Monroe
 Bragg Chevrolet Co./Oregon
 Lewis-York Chevrolet Co./Osceola
 Kinkel Chevrolet Co./24 N. First St./Pacific
 McMurray Chevrolet Co./Piedmont
 Mabe Chevrolet Co./Princeton
 French Motor Co./Republic
 Wright Motor Co./Rock Port
 Rogersville Motor & Suppl;y Co./Rogersville
 Terrill-Phelps Chevrolet Company/528 St. Louis/
 Springfield
 Glenn Chevrolet Co./St. James
 Miller Chevrolet Co./317 South 8th St./St. Joseph 4

Classified

Wanted: WV encased, particularly from southern WV. Please send listing and prices desired to: Dale N. Ward, RR1, Box 69, Greenville, WV 24945 (ACE #90-9)

Kentucky encased wanted - especially early (pre-1930), odd denominations, odd-shapes. Buying other Kentucky exonomia also. Have 350+ various encased in stock to trade if needed, from silver dollars to Canadian Large Cents. Jerome Schaeper Jr. 705 Philadelphia St., Covington, KY 41011 (ACE #80-10)

Wanted Accumulations of encased, large or small-write to Joel J. Reznick, 4500 Sears Tower, Chicago, Illinois 60606 (ACE #29-9)

Wanted- Pennsylvania Encased and trade tokens. I have extensive trading material available. Please write first. Herman M. Aqua, 487 Bennett St., Luzerne, PA 18709 (ACE #10-9)

Insurance - related encased wanted. Any item related to insurance, or from a company, agent or broker. Please describe and price. Denis W. Loring, Box 363, New York, NY 10101 (ACE #8-9)

Wisconsin encased wanted, also encased collection or consignments for mail bid sales, anywhere USA, This includes all types of exonomia- JB. Box 191, Pleasant Prairie, Wisconsin 53158 (414-654-6272) (ACE #1 - 10)

Georgia and Florida encased coins wanted as well as Order of Owls and Order of Orioles tokens or encased. Will buy or trade. Randy Partin, 1314 Keystone Pointe, Auburndale, FL 33823 (941) 965-2947 (ACE #5-9)

Looking For Tokens, medals, encased and key tags from Mass., especially from Dana, Enfield, Prescott and Greenwich. Will buy or try to trade. Thanks! Gerry McLellan 641 Waverly St. Framingham, MA 01701 (ACE #75-9)

Just bought a collection of encased: Many Indian Heads, Many Northwest Chevrolet, Many Expo & World Fairs, Hundreds more from most States. Trade for my wants in encased & tokens, Ron Perrick 7223 N. Oatman Ave., Portland, OR 97217-5835 (ACE #9-9)

For Sale: Gem Red Uncirculated 1902 Indian Head encased cent "Old Dominion Guano Co. Atlanta, GA." U.S. Postal Money Order please. Paying \$150. any Teddy Bear encased. \$300 choice Texas chamberpots. Alan Weinberg, 23321 Aetna, Woodland Hills, CA 91367 (ACE #88-10)

"Send one New Jersey encasement, I'll send 2 nice encasements of my choice in exchange. Bob Mitchell 629 Monmouth Way, Winter Park, FL, 32792 (ACE #32-11)

Billiard and Pool Memorabilia Wanted- Anything related to the game including encased coins and other exonomia. Also, dixie cups lids, one or a collection. Lenny Schneir, 184 6th Ave. NY, NY 10013 212-966-4357 (ACE #53-7)

Buying- Kansas encased, merchant and everything else. Larry Oller, Box 617, Andover, KS 67002 (ACE #52-7)

Wanted- PA encased, Pa Good For and Parking Tokens (All States) Write First. Vic Nolan, 7970 Marmion Dr. PGH, PA 15237 (ACE #18-7)

Unc. Encased Cents for sale- for \$1.00 each S.A.S.E.; A.R.C.H. Snyder, Beaver County, PA and Theron's Columbiana, Ohio, 1972 and 1972-D, also Penna, encased cents wanted, especially odd shapes and denominations, Jim Hartman, P.O. Box 1702, Beaver Falls, PA 15010 (ACE #40-7)

Iowa Encased Cents Wanted- Also want encased cents issued by laundry establishments in any state. Rubbings preferred. All letters answered. Robert Lubetkin, 3660 Grand Avenue #810, Des Moines, IA 50312 (ACE #63-7)

For Sale- My Personal Encased Inscription-Richard A. Gaetano, Token Collector, Pittsburgh, PA HS 1989-D cent send \$1.00 and SASE to: 5332 Holiday Dr., Pgh., PA. 15236-2635 also wanted Western PA encased, write first (ACE #20-7)

I Have 11 (All Same) 1994-D cents- encased in black plastic from Numismatic News, Detroit ANA, will trade 1 for 1 until they are gone, William C. Massey, 3406 Cherryhill Ct., Beltsville, Maryland 20705. Also would be interested in knowing if there are any books on encased cents. (ACE #60-7)

Oklahoma and Kansas Encased Wanted- I have several traders from most states Ph. 1-405-237-5630, Bill Waken 128 Sunset Plaza, Enid, Oklahoma 73703 (ACE #42-7)

Periodic Mail Bids Sales- of tokens, medals, ENCASED COINS, and other exonomia. There are many encased

on every list! If you are not a current customer, please call (407) 352-7807, FAX (407) 352 BIDS or write for free copy of next sale. Bob Slawsky, P.O. Box 864, Windermere, FL. 34786 (ACE #64-7)

Looking For A Manufacturer of Encased Coins- Please contact me if you know of one. High Lights is out of the business. John F. Langley, 150 Aurora Road, Venice FL. 34293 (ACE #61-7)

Puerto Rico- Puerto Rico related, and any other Caribbean encased wanted. Also Puerto Rico tokens. Please specify price. Fastest check in the Carribbean! Efrain Archilla Diez Box 9300 Naguabo, PR 00718 FAX 809-874-9290 (ACE #47-7)

"1996 Nebraska Trade Token Rarity Booklet"- 6th Edition, 75 pages, 18 different token & medal categories. 77 collectors listed, \$15.00 George Hosek, 7411 Idledale, Omaha, NE 68112 (ACE #66-7)

Wheat Cents Average Circulated to AU - Trade 3 rolls for each different encased 50/58. Syracuse N.Y. Advertising gets 5 rolls per encasement, Ed Kraynak, 224 Ontario Avenue, Syracuse, N.Y., 13209-1135, (315)487-5602 (ACE #84-10)

Penna. Encased Cents wanted. Also need odd shapes and denominations. Jim Hartman, P.O. Box 1702, Beaver Falls, PA, 15010 (ACE #40-11)

Looking for encased coins of all kinds. Please send listing and prices to John Warnick, 547 Chatham Ter., Madison, WI 53711 (ACE #98-10)

Wanted: Encased cent from Art Garlieb, Huntley, Ill., reward \$25.00. Chuck Berndt. 1106 S. Bonita, McHenry, Ill. 60050, (ACE #49-10)

Twenty-Different Fankhauser encased cents from seventeen different states. All in real nice condition. \$25.00 plus postage and Insurance, only one set available. Ron Perrick, 7223 N. Oatman Avenue, Portland, OR, 97217-5835 (503) 285-7437 (ACE #9-10)

Please call, FAX or write if you have any New Jersey encased cents available for sale. I need these for my collection and will pay very fair prices for them. I also need other encased and engraved coins, love tokens, potty dollars, popped out coins, capped cents, and any altered coins or itmes made from coins. Phone (407)352-7807, FAX (407) 352-2437 or write to: Bob Slawsky, P.O. Box 864, Windermere, FL 34786-0864 (ACE #64-10)

Trenton, NJ encased coins eagerly sought. I will pay well for pieces I need. Thank You. Jeff Hawk, 16 Andrea Lane, Trenton, NJ 08619-2222 (ACE #101-10)

Wanted: AU/Unc Chevrolet encased cents from all states;also any condition from Nebraska, Maryland & Washington D.C. and most automobile & motorcycle related. Also interested in any + all Chevrolet collectibles from A to Z. Ed Bishop 2016 E. 19th, Fremont, NE 68025 (402-721-7364) (ACE #105-11)

Wanted: Merchant issues New England States (ME,VT,NH,RI,MA,CT) Mid-Atlantic States (NY,NJ,DC,DE) Have a few pieces available for trades. write: Stephen L. Tanenbaum, P.O. Box 290116/Homecrest Station, Brooklyn, NY 11229-0116 (ACE-#104-11)

I Recently Acquired a 1200+ piece collection of encased coins including 100+ Indian cents. They will be offered through my regular mail bid sales and through the new token publication TACT--request information on both. Trades available for pre-1930 Minnesota encased. Dick Grinolds, Box 18002, Minneapolis, MN 55418 (ACE #103-11)

Show Calendar-

Racine Numismatic Society, Sunday, March 2, 1997, 9:30 to 4:00 p.m.,Racine Mariott. 7111 West Washington Avenue, HWY. 20, Take I-94 & Exit East 333. 50 dealer bourse, 3-4 exonomia dealers

National Collectible show:

Holiday Inn,1000 Busse Road, Elk Grove,
Ill. 60007-near Chicago O'Hare Airport,Sat.
March 8 and Sunday, March 9..for info:
Joel Reznick,4500 Sears Tower, Chicago,Ill
60606

Kenosha Coin Club's 39th Annual Show in conjuction with the Numismatists of Wisconsin 37th Annual

Convention, Sunday, May 18, 9-4 p.m., Take I-94, exit Hwy 142 east, to 3030 Thirty-Ninth Avenue, Union Club, 30-40 dealers, several exonomia dealers

Financial Report:

Balance as of 11/1/96.....\$283.21
 Receipts since 11/1/96 to 1/20/97
 Advertising - \$5.00
 New Membership..4 @ \$7.00 = \$28.00
 Renewal membership 12 @ \$7.00 = \$84.00
 Auction; \$251.38
 Total since 11/1/96 \$368.38
 previous balance 283.21
 total \$651.59

Expenses: Bank expense \$12.00
 Printing Issue 7 150 at \$200. estimated
 Postage 103 at .76 = \$78.28 estimated
 Auction.....\$251.38
 total \$541.66
 Balance as of 1/20/97 \$110.93

Different Known Encasements from Washington Towns and Cities:

From Del Cushing list: 77 Towns/cities, 232 different

Aberdeen: 10 Anacortes: 1 Auburn: 1 Bellingham: 9 Bothell: 1 Bothel-Kingsgate: 1 Bremerton: 1
 Burlington: 1 Camas: 1 Carson: 1 Centralia: 1 Chehalis: 1 Colfax: 1 Colville: 1 Connell: 4
 Couperville-Oak Harbor: 1 Dayton: 1 Dishmor: 2 Doty: 2 Eatonville: 1 Edmonds: 1 Ellensburg: 2
 Enumclaw: 1 Ephrata: 1 Everett: 6 Evergreen: 1 Goldendale: 1 Grand Coulee: 5 Hoquiam: 1 Ione: 1
 Kelso: 2 Kelso-Longview: 1 Kennewick: 3 Kirkland: 1 Langley: 1 Longview: 3 Mc Cleary: 1 Medical
 Lake: 1 Morton: 2 Moose Lake: 1 Naches: 1 North Yakima: 6 Oakes Dale: 1 Okanogan: 1 Olympia:
 1 Oregon-Washington: 5 Pasco: 5 Pierce County: 4 Pullman: 2 Rainier Park: 1 Raymond: 2 Ritzville:
 2 Seattle: 53 Sedro Woolley: 2 Skagit Vall: 1 Shelton: 1 Silver Lake Everett: 1 Snoltomish: 1 South
 Bend: 1 Spokane: 23 Sprague: 1 Stanwood: 1 Suncakes: 1 Sunnyside: 1 Tacoma: 11 Tenino: 4
 Tomasket: 1 Tonasket: 1, Vancouver: 4 Walla Walla: 2 Washougal: 1, Waterville: 1 Wepato: 1 West Kelso:
 1 White Salmon: 1 Woodland: 1 Political: Russel Fluent: 1 State Wide Issues: 6 Any ACE member that
 would like a list of a particular town kindly write - additions wanted- for the editor is putting together a listing
 of every known encasement in the U.S. by State and Town. Collectors have been very helpful but always need
 additions. Thanks much.

Member Profile - Continued from page 19.

and himself decided to promote exonomia and felt a specialized show was in order. So 18 years ago the first one was held and its been going ever since. See the advertisement on the back page for details of this years Spring Show.

In closing, the conversation with Joel was interesting, informative and entertaining. It was quite evident to the writer that Joel's collecting endeavors has added to his upbeat personality and his enthusiasm for life.

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BOOKS: Pre 1940 City Directories,
 Dunn & Bradstreet,
 Telephone Books,
 Old Business Photos

The following is a supplement to The Casement, February, 1997. Bryan Ryker (Ace #82) sent a timely letter raising several pertinent questions and giving some excellent suggestions. He would like member feedback so that it can be discussed at our annual meeting. He also has some concerns about mavericks which is a concern of Dick Grinolds (ACE #103) page 7 and 8. So, let Brian know, he would love to hear from you. Below are some special announcements that would have been a separate insertion. Followed by Bryan's letter which arrived a day or two after the deadline for Issue 7 thus the need for the supplement.

Special Announcements for ACE members.....

Notice: The Annual A.C.E. meeting will be held Sat., April 12 immediately following Bryan Ryker's (ACE #82) educational slide program and talk on the story of Earl Fankhauser at the Central States Numismatic Society 58th Annual Convention in Indianapolis, Indiana. If there is any change look for a posted flyer near the registration table. Hope many of you can make Bryan's talk and the annual meeting. Under discussion will be encased numbering system, maverick identification, ACE logo and a round table discussion. The convention is at the Indiana Convention Center, 100 S. Capitol Avenue, Indianapolis, IN. General chairman: Marvin Mericle, 219/749-2539. The Show is scheduled April 10-13.

Notice: A special offering to ACE members who also collect Military Tokens. You may order Volume I - Domestic Issues - Military Tokens of the United States by Paul A. Cunningham (ACE #102) for \$45.00 (retails for \$49.95) plus \$2.50 postage/handling. Write to: Michigan Exonumia Publishers, Box 201, Tecumseh, MI. 49286-0201A Phone-517-423-8951 The book lists and describes completely 4,518 "good for" military tokens, there are 1263 photos and 455 pages and it is hard bound. A great book for military token collectors.

There will be several ACE members who will be set up at the March 8-9 Nat'l Collectible Exposition in Elk Grove Village. Paul Cunningham, Joel Reznick, Jerry Binsfeld. Please stop buy and say hello. All three of us will have encased to sell and to buy along with other exonumia material.

Jerry Binsfeld
 P.O. Box 191
 Pleasant Prairie, WI 53158

January 18, 1997

Jerry/ACE Membership:

I believe one of the most important functions of an Association is to establish conventions to be used for such things as catalog numbers, documenting inscriptions, shapes, reverse slogans, reverse die numbers ... You see this with other associations, like for Civil War tokens and transportation tokens. With so little published on encased coins to date, the members of ACE have the unique opportunity to establish those standards going forward. By establishing standard conventions, our hobby will become more organized and unified.

There are many issues that should be discussed, many with no "best" answer. But whatever we decide as a club will become the standard. Who else is there to do this?

I did not get any response on my question to the membership back in August. I thought I would ask again, and maybe the response might be better this time, particularly if others believe in the importance of establishing conventions for our hobby as I do. Also to clarify, there was a typo in how my question appeared in the August issue. The double BACKslash (\) looked the same as the double slash (/). That may have confused some. Here is my proposal again:

I would like to see a standard convention for documenting the inscriptions on encased coins. What I finally came up with for my catalog involved using a single slash (/) to divide lines of type on the same side of the coin and a double slash (//) to divide lines appearing on opposite sides of the coin. This allows the reader to visualize what the piece looks like. A double backslash (\) could be used to indicate the start of the writing on the reverse. What other ideas do people have?

Today ACE is using the only the double slash (//) to separate the front from the reverse. Today you cannot tell where the break in the inscription is above and below the coin. Many times similar pieces are worded the same, and it helps to know the layout of the wording on the piece.

A second fundamental question is how to formulate catalog numbers. I did a survey before settling on a convention. I very much appreciated seeing Jim Lawniczak carry on that convention in the work he did (which was excellent) on the encased coins of the 1901 Pan-American Exposition. The 20 or so collectors and dealers I surveyed selected as best the following convention (wording taken from my book):

IN-WOL-BO-10

ROBERT BOLLINGER / YOUR POPCORN MAN // WOLCOTTVILLE / INDIANA

The first two digits (IN) represent the state. The current postal abbreviations are used. "ON" is used for Ontario, and "QU" for Quebec.

The next three digits (WOL) abbreviate the town. Unlike other cataloging systems that assign a three digit number to each town, three significant alpha characters are used. The alpha characters take up the same amount of space and are easier to translate and memorize. Here "WOL" abbreviates Wolcottville. In the event a piece gives two towns in its inscription, the first town is used (for example see IN-FWA-RE-20).

The next two digits (BO) are the first two letters of the subject of the piece, as it would appear listed in a phone book. In the above example the letters "BO" are used, since you would look up Robert Bollinger by his last name.

Judgment may be required when determining the subject of a piece. Some pieces have two or more possible subjects, such as a person's name and the name of a business. In these cases the name of the larger institution is used. For example, the catalog number for: ED CHAMBERS // YOUR FORD MAN / ALLEN COUNTY MOTORS is IN-FWA-AL-24, keying off of Allen County Motors, not Ed Chambers.

The last two digits (10) are numbers used to distinguish between pieces. The numbers were assigned beginning with 10, and increment by 10 to allow for future insertions. However, when the same subject had several different pieces made, the numbers increment by just two in order to conserve numbers.

Whenever a piece was made using several different coins during the same production run, an additional alpha digit (-A) is added to the end of the catalog number for each coin used. For example, the two Gold Leaf Tobacco pieces ON-PRI-GO-10-A and -B are identical, except the -A piece has a 1963D U.S. cent inside, and the -B piece has a 1959 Canadian cent. Pieces containing coins from different countries are sequenced starting with the U.S. coins first, and then alphabetically by country (see the CA-LME-RO-10-A through -H series). The extra alpha character is a clear and simple indicator of whether similar pieces were made during the same production run.

Whenever the city or state is not stated on the piece (a "maverick") but has been determined by research, it appears in parenthesis.

This convention, using letters instead of numbers, allows an enormous amount of room for insertions. The catalog numbers are very "readable". It was my hope that one day this system would be used to catalog all encased coins.

The third topic I would like to put before the membership has to do with how mavericks are attributed. I believe there ~~should~~ be physical evidence before a piece is ascribed to a city, for example a listing in a phone book or a city directory. The following pieces were attributed in The Casement (May '96, Nov. '96) as being from Fort Wayne. We could not find them in the phone books or city directories of the day.

AR-1 (65) JIM ARMSTRONG // YOUR NUT MAN
 BI-2 (68) DORRIS T. BILLS // PHONE 266-7021/ JO LEE BEAUTY SHOP
 (The phone number is not Fort Wayne)
 SM-1 (76) EVERETT W. SMITH // FOR COMMISSIONER / NORTHERN DISTRICT
 (Fort Wayne doesn't have commissioners or a northern district)
 SM-2 (77) ISAAC N. SMITH // FOR / MAYOR
 BL-2 (141) THE LINCOLN NATIONAL / LIFE INS. COMPANY / MANUEL BLUM /
 INSURANCE CA7-4830
 (The phone number is not Fort Wayne)

The following prior attributions are listed in my catalog:

NE-1 (33) = (IN)-(FWA)-CA-30 (I choose the larger institution, Cavell Ford, as the
 subject rather than Jim Nesbitt)
 OA-1 (36) = (IN)-(FWA)-OA-10
 PE-1 (40) = (IN)-(FWA)-WI-40 (Winter Gardens rather than the Pearsons)
 HA-6 (120) = (IN)-(FWA)-AL-28 (Allen County Motors rather than Graham Hatcher)
 HU-1 (121) = (IN)-(FWA)-HU-40

The following are new attributions from the November issue:

EA-1 (175) = (IN)-(FWA)-EA-10, Fort Wayne, IN
 GA-2 (179) = (IN)-(FWA)-GA-30, Fort Wayne, IN. Garrison also had a piece made in
 1957 as "YOUR SHOE MAN". The "FEF" on the piece are Fankhauser's
 initials.
 LI-4 (182) = (IN)-(FWA)-LI-10, Fort Wayne, IN. This is one of four pieces made for
 Liechty Optometrists. The other three contain US cents (1960 and 2 1964s).

For those who may be interested, I am scheduled to speak at the Central States Numismatic Society's 58th convention in Indianapolis, Indiana this spring. I will also be exhibiting Fankhauser encased coins there. Show dates are April 11-13. I am hoping for a Saturday time slot to speak. I will be telling the story of Earl Fankhauser, "The Penny Man", and will show some excellent slides of encased coins that Chris Pilloid photographed for me. I hope any ACE members who attend will introduce themselves to me afterward. (Jerry, I would be happy to promote ACE there if you send me some literature to pass out).

Lastly, I would enjoy hearing from any members directly, either through e-mail at (encased.coins@juno.com) or by regular mail at Bryan Ryker, 1808 Grey Birch Road, Fort Wayne, IN 46804. I have many different encased coins to sell or trade. You can also check out my web page about encased coins at: (<http://www.cybercity.hko.net/boston/ryker/index.html>). Happy hunting!


 Bryan Ryker

APPLICATION FOR MEMBERSHIP TO THE
ASSOCIATED COLLECTORS OF ENCASED (ACE)
DUES : \$7.00 per year
PUBLICATION : QUARTERLY - AUGUST, NOV., FEB., MAY
ANNUAL MEETINGS : one, Spring- at CENTRAL STATES
Coin Convention or Chicago NATIONAL COLLECTIBLE Show

ACE IS AN EDUCATIONAL NON-PROFIT ORGANIZATION DEVOTED TO
IDENTIFYING MAVERICKS AND EXPANDING THE EXONUMIA AREA OF
ENCASED COLLECTING. THE QUARTERLY PUBLICATION FEATURES FREE
CLASSIFIED ADS AND LOW ADVERTISING RATES FOR MEMBERS, AS WELL
AS ARTICLES AND INTERESTING FACTS ON ENCASED COINS AND THE
COLLECTING FRATERNITY IN GENERAL.

ADVERTISING RATES:

Classified section free to members, 40 word limit. My ad for the next issue or for
the next four issues is as follows:

1/8th page - per issue \$2.00	four issues - \$6.00
1/4th page - per issue \$3.00	four issues - \$10.00
1/2 page - per issue \$4.00	four issues - \$14.00
Full - page on 8 1/2 x 11 but	will be reduced to fit the journal, per issue \$5.00
for four issues - \$18.00	enclosed is my camera ready ad and check to cover cost

Name: _____

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City/State/Zip : _____

Encased Coin Collecting Interest: _____

Enclosed is my check of \$7.00 made out to ACE for one year membership. Send to:
Jerry Binsfeld Box 191 Pleasant Prairie, Wisconsin 53158
Membership commences upon paying dues

For Office use: member # _____ Expiration date: _____

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(Bring a collector not on our mailing list nor at your mailing address and you both get in free! One free gambling chip with this special offer!)

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